

# **Financial Performance Report**

## **March 2015**

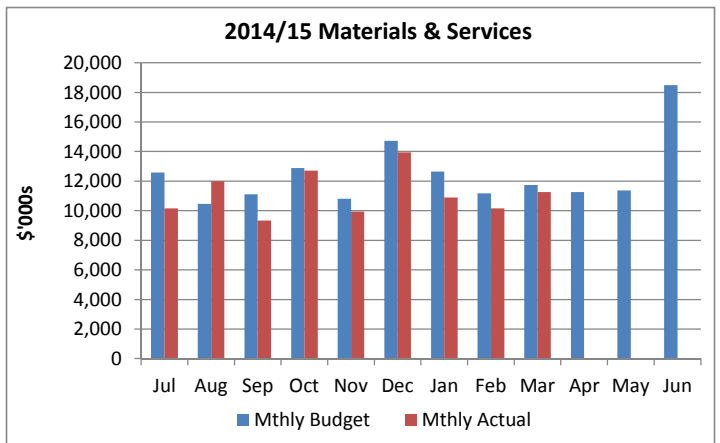
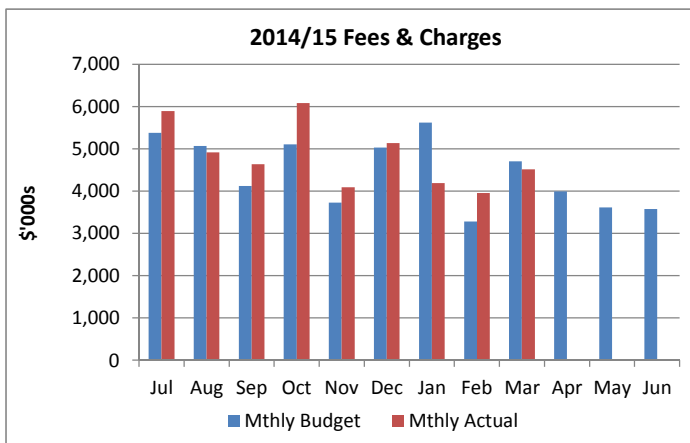
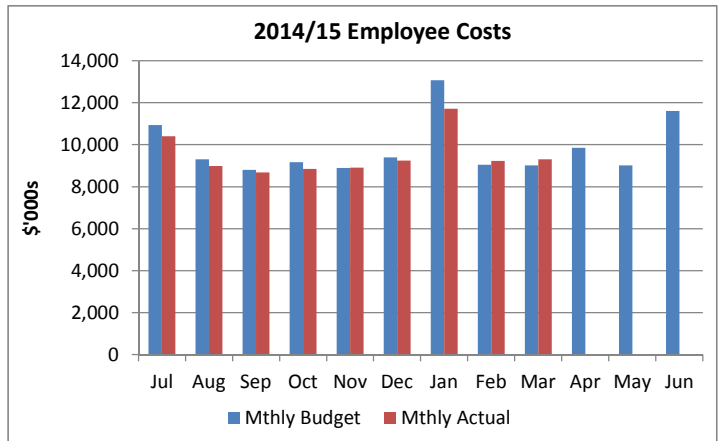
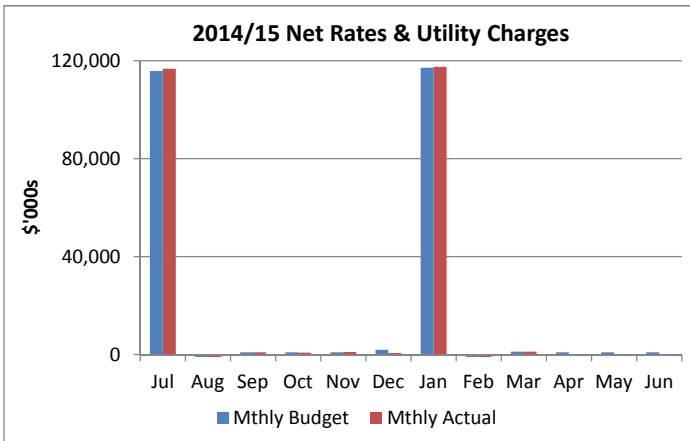
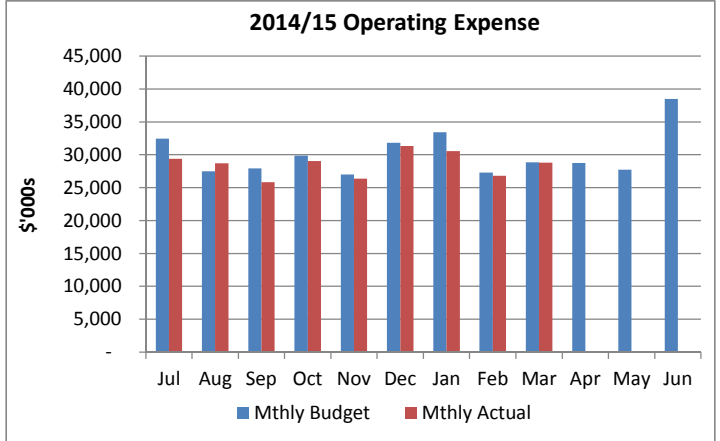
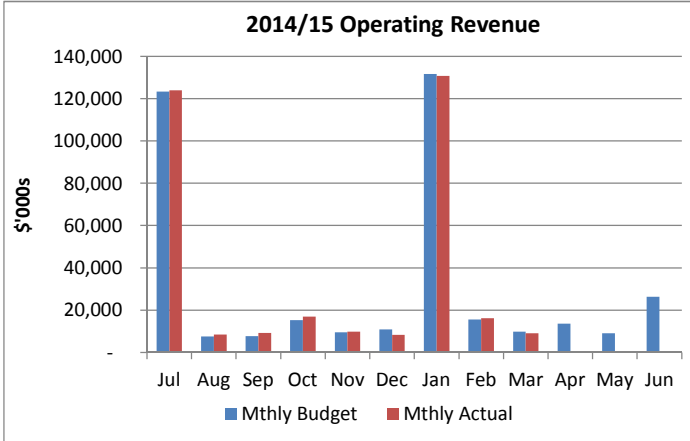


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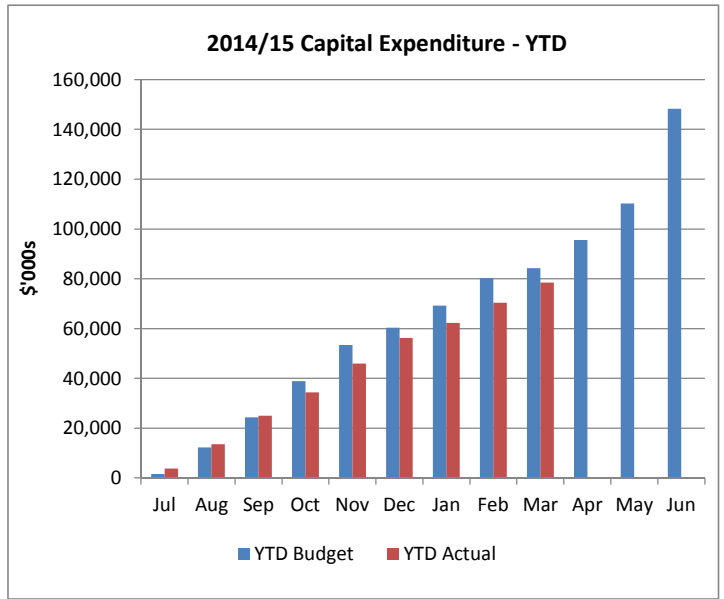
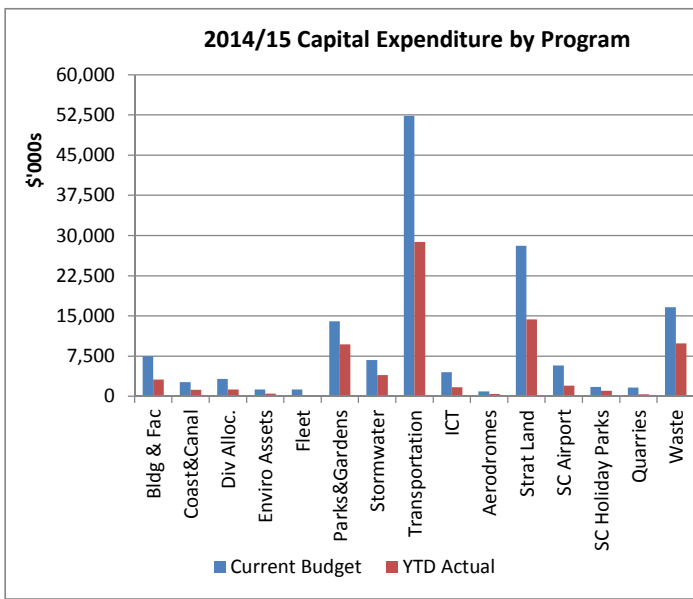
HEADLINE - OPERATING

|                         | Annual                 |                       | YTD                   |                |                 |              |
|-------------------------|------------------------|-----------------------|-----------------------|----------------|-----------------|--------------|
|                         | Original Budget \$000s | Current Budget \$000s | Current Budget \$000s | Actuals \$000s | Variance \$000s | Variance %   |
| Operating Revenue       | 370,949                | 380,099               | 331,309               | 332,436        | 1,127           | 0.3%         |
| Operating Expenses      | 357,872                | 361,059               | 266,136               | 256,830        | (9,307)         | (3.5%)       |
| <b>Operating Result</b> | <b>13,077</b>          | <b>19,041</b>         | <b>65,173</b>         | <b>75,606</b>  | <b>10,434</b>   | <b>16.0%</b> |
| <b>NET Result</b>       | <b>51,580</b>          | <b>70,902</b>         | <b>98,269</b>         | <b>121,724</b> | <b>23,454</b>   | <b>23.9%</b> |



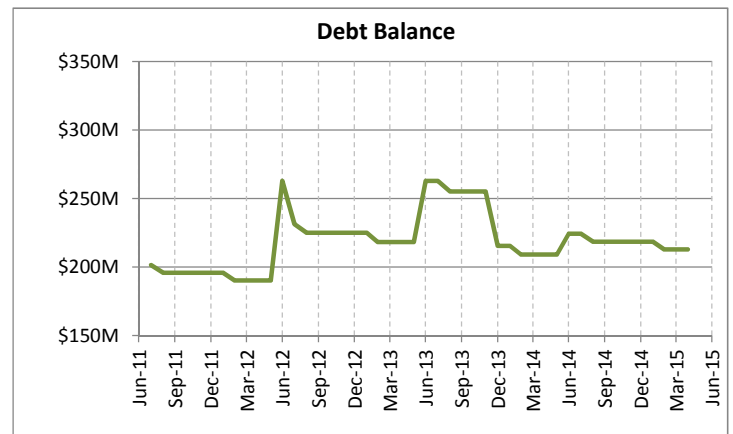
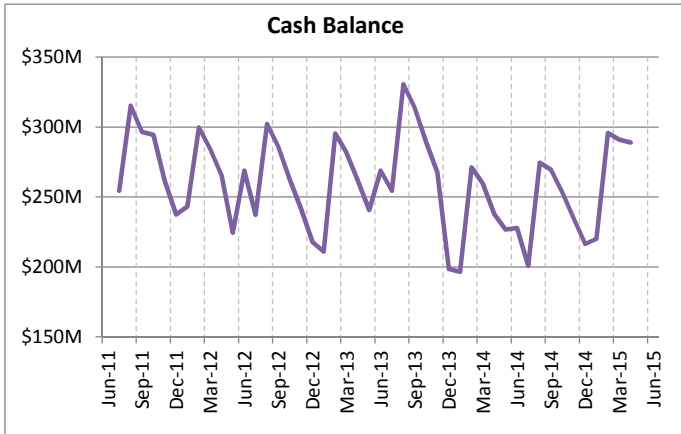
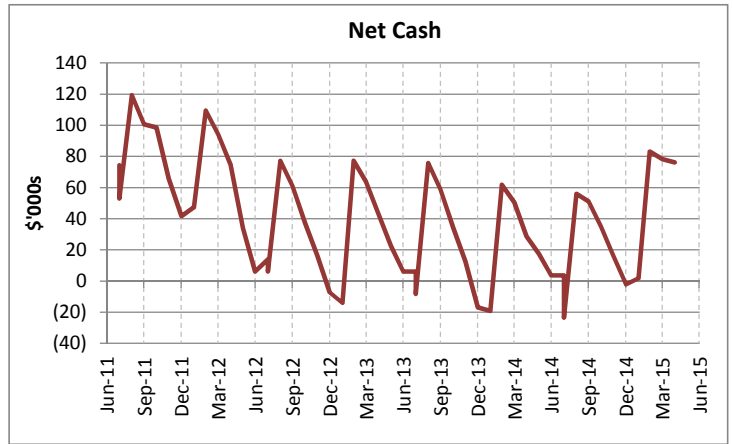
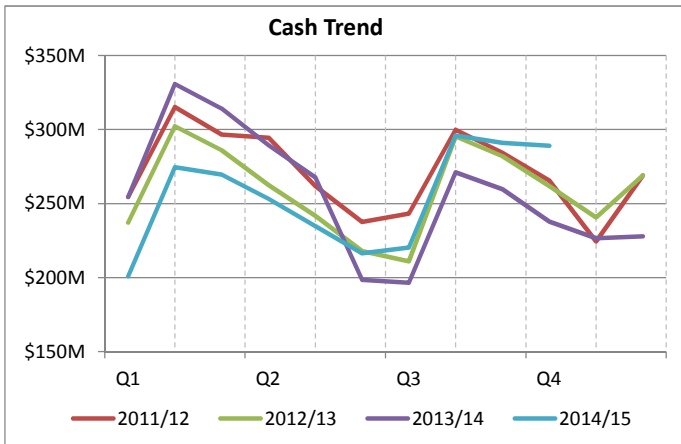
HEADLINE - CAPITAL

|   | Annual                |                      | YTD                  |                |                 |            |
|---|-----------------------|----------------------|----------------------|----------------|-----------------|------------|
|   | Original Budget \$000 | Current Budget \$000 | Current Budget \$000 | Actuals \$000  | Variance \$000  | Variance % |
| Capital Revenues (included in NET Result) | 33,720                | 47,078               | 32,307               | 45,328         | 13,021          |            |
| Other Capital Revenues                    | 83,486                | 83,486               | 50,339               | 51,007         | 667             |            |
| <b>Total Capital Revenues</b>             | <b>117,206</b>        | <b>130,564</b>       | <b>82,646</b>        | <b>96,335</b>  | <b>13,688</b>   |            |
| Capital Works Expenditure                 | 113,892               | 148,264              | 84,199               | 78,472         | (5,727)         | (6.8%)     |
| Other Capital Expenditure                 | 38,005                | 35,380               | 29,390               | 37,991         | 8,601           |            |
| <b>Total Capital Expenditure</b>          | <b>151,897</b>        | <b>183,644</b>       | <b>113,589</b>       | <b>116,463</b> | <b>2,874</b>    |            |
| <b>Funds from General Revenue</b>         | <b>34,691</b>         | <b>53,080</b>        | <b>30,943</b>        | <b>20,129</b>  | <b>(10,815)</b> |            |

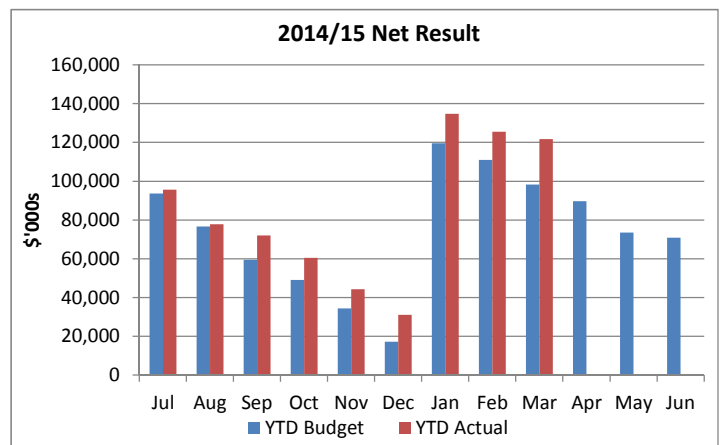
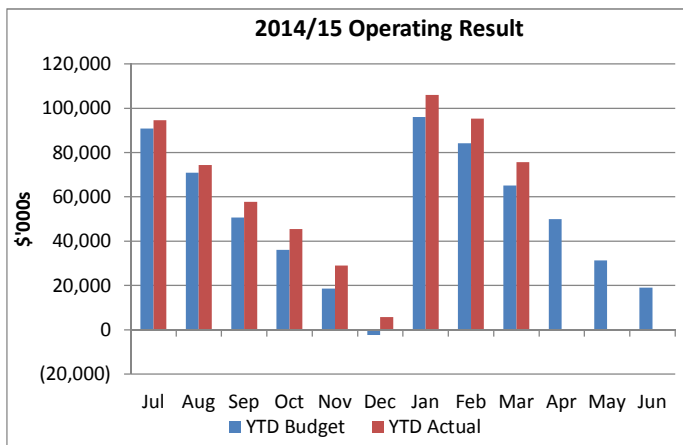


HEADLINE - CASH & BALANCE SHEET

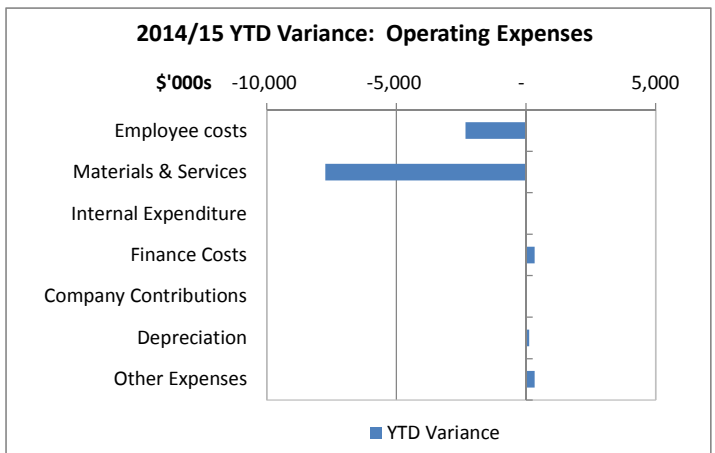
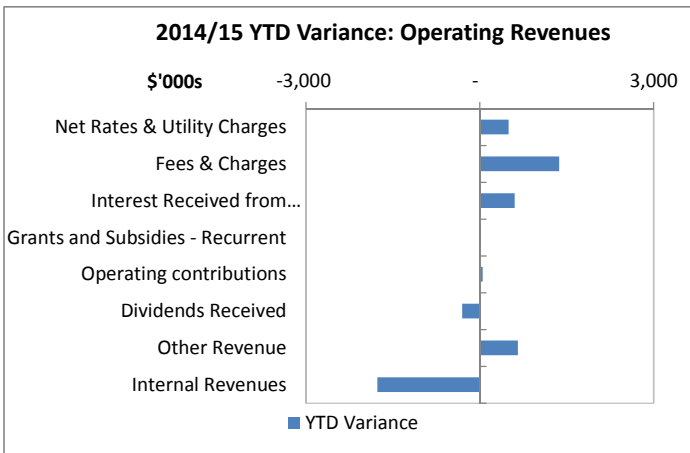
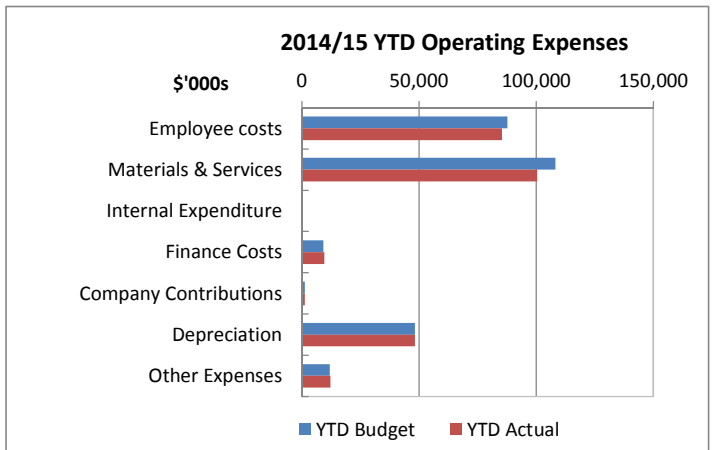
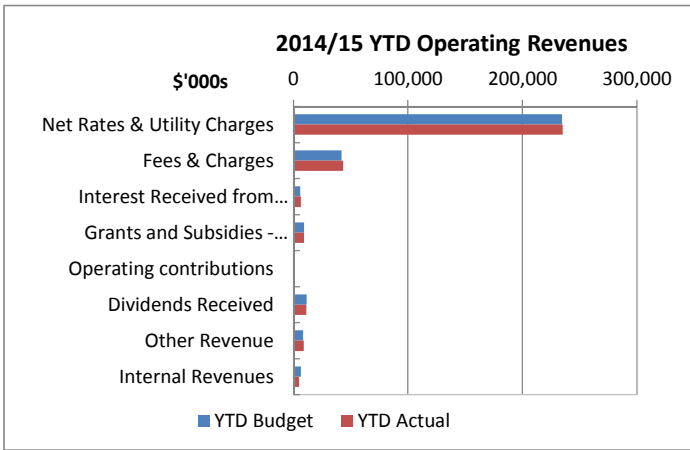
|   | Annual                    |                          | YTD               |
|---|---------------------------|--------------------------|-------------------|
|   | Original Budget<br>\$000s | Current Budget<br>\$000s | Actuals<br>\$000s |
| <b>CASH FLOWS</b>                                       |                           |                          |                   |
| Opening Cash  | 169,876                   | 224,409                  | 230,953           |
| Net Cash Inflow/(Outflows) from:                        |                           |                          |                   |
| Operating Activities                                    | 79,105                    | 125,490                  | 132,437           |
| Investing Activities                                    | (94,598)                  | (120,448)                | (54,722)          |
| Financing Activities                                    | 1,306                     | 3,120                    | (2,432)           |
| <b>Net Increase/(decrease) in Cash Held</b>             | <b>(14,187)</b>           | <b>8,162</b>             | <b>75,283</b>     |
| <b>Cash at year end</b>                                 | <b>155,689</b>            | <b>232,571</b>           | <b>306,236</b>    |
| <b>BALANCE SHEET</b>                                    |                           |                          |                   |
| Total Current Assets                                    | 204,627                   | 276,824                  | 430,562           |
| Total Non Current Assets                                | 4,566,635                 | 4,371,514                | 4,190,338         |
| <b>Total Assets</b>                                     | <b>4,771,262</b>          | <b>4,648,338</b>         | <b>4,620,900</b>  |
| Total Current Liabilities                               | 70,488                    | 66,479                   | 70,624            |
| Total Non Current Liabilities                           | 238,841                   | 244,207                  | 239,448           |
| <b>Total Liabilities</b>                                | <b>309,329</b>            | <b>310,686</b>           | <b>310,072</b>    |
| <b>Net Community Assets/<br/>Total Community Equity</b> | <b>4,461,933</b>          | <b>4,337,652</b>         | <b>4,310,828</b>  |



| STATEMENT OF INCOME & EXPENSES       |                        |                       |                       |                |                 |              |                        |
|--------------------------------------|------------------------|-----------------------|-----------------------|----------------|-----------------|--------------|------------------------|
|                                      | Annual                 |                       | YTD                   |                |                 |              | Annual                 |
|                                      | Original Budget \$000s | Current Budget \$000s | Current Budget \$000s | Actuals \$000s | Variance \$000s | Variance %   | Forecast Budget \$000s |
| <b>Operating Revenue</b>             |                        |                       |                       |                |                 |              |                        |
| Gross Rates & Utility Charges        | 245,558                | 247,295               | 244,760               | 245,380        | 620             | 0.3%         | 247,295                |
| Interest from Rates & Utilities      | 1,527                  | 1,527                 | 1,145                 | 813            | (332)           | -29.0%       | 1,527                  |
| Less Discounts, Pensioner Remissions | (11,265)               | (11,265)              | (11,265)              | (11,054)       | 211             | -1.9%        | (11,265)               |
| Net Rates & Utility Charges          | 235,819                | 237,556               | 234,640               | 235,139        | 499             | 0.2%         | 237,556                |
| Fees & Charges                       | 50,668                 | 53,252                | 42,069                | 43,438         | 1,369           | 3.3%         | 53,252                 |
| Interest Received from Investments   | 7,336                  | 7,636                 | 6,002                 | 6,606          | 604             | 10.1%        | 7,636                  |
| Grants and Subsidies - Recurrent     | 9,569                  | 12,263                | 9,349                 | 9,363          | 14              | 0.2%         | 12,263                 |
| Operating contributions              | 541                    | 706                   | 605                   | 651            | 46              | 7.6%         | 706                    |
| Interest received from Unitywater    | 23,933                 | 23,933                | 12,006                | 12,024         | 18              | 0.1%         | 23,933                 |
| Dividends Received                   | 26,162                 | 26,162                | 11,516                | 11,208         | (307)           | -2.7%        | 26,162                 |
| Other Revenue                        | 10,085                 | 10,655                | 8,515                 | 9,170          | 656             | 7.7%         | 10,655                 |
| Internal Revenues                    | 6,835                  | 7,935                 | 6,609                 | 4,837          | (1,771)         | -26.8%       | 7,935                  |
| Community Service Obligations        | 0                      | 0                     | 0                     | 0              | 0               | 0.0%         | 0                      |
| <b>Total Operating Revenue</b>       | <b>370,949</b>         | <b>380,099</b>        | <b>331,309</b>        | <b>332,436</b> | <b>1,127</b>    | <b>0.3%</b>  | <b>380,099</b>         |
| <b>Operating Expenses</b>            |                        |                       |                       |                |                 |              |                        |
| Employee costs                       | 117,212                | 118,138               | 87,659                | 85,320         | (2,339)         | -2.7%        | 118,138                |
| Materials & Services                 | 146,431                | 149,242               | 108,133               | 100,384        | (7,749)         | -7.2%        | 149,242                |
| Internal Expenditure                 | (0)                    | (0)                   | (0)                   | 0              | 0               | -111.5%      | (0)                    |
| Finance Costs                        | 13,406                 | 11,966                | 9,194                 | 9,527          | 332             | 3.6%         | 11,966                 |
| Company Contributions                | 1,187                  | 1,187                 | 1,187                 | 1,187          | 0               | 0.0%         | 1,187                  |
| Depreciation                         | 64,186                 | 64,186                | 48,139                | 48,260         | 121             | 0.3%         | 64,186                 |
| Other Expenses                       | 15,450                 | 16,340                | 11,824                | 12,153         | 328             | 2.8%         | 16,340                 |
| Competitive Neutrality Adjustments   | 0                      | 0                     | 0                     | 0              | 0               | 0.0%         | 0                      |
| <b>Total Operating Expenses</b>      | <b>357,872</b>         | <b>361,059</b>        | <b>266,136</b>        | <b>256,830</b> | <b>(9,307)</b>  | <b>-3.5%</b> | <b>361,059</b>         |
| <b>Operating Result</b>              | <b>13,077</b>          | <b>19,041</b>         | <b>65,173</b>         | <b>75,606</b>  | <b>10,434</b>   | <b>16.0%</b> | <b>19,041</b>          |
| <b>Capital Revenue</b>               |                        |                       |                       |                |                 |              |                        |
| Capital Grants and Subsidies         | 2,320                  | 8,409                 | 3,294                 | 4,751          | 1,457           | 44.2%        | 8,409                  |
| Capital Contributions                | 7,400                  | 14,669                | 11,012                | 13,966         | 2,954           | 26.8%        | 14,669                 |
| Contributed Assets.                  | 24,000                 | 24,000                | 18,000                | 26,611         | 8,611           | 47.8%        | 24,000                 |
| Other Capital Revenue                | 4,783                  | 4,783                 | 790                   | 790            | 0               | 0.0%         | 4,783                  |
| <b>Total Capital Revenue</b>         | <b>38,503</b>          | <b>51,861</b>         | <b>33,097</b>         | <b>46,118</b>  | <b>13,021</b>   | <b>39.3%</b> | <b>51,861</b>          |
| <b>Net Result</b>                    | <b>51,580</b>          | <b>70,902</b>         | <b>98,269</b>         | <b>121,724</b> | <b>23,454</b>   | <b>23.9%</b> | <b>70,902</b>          |



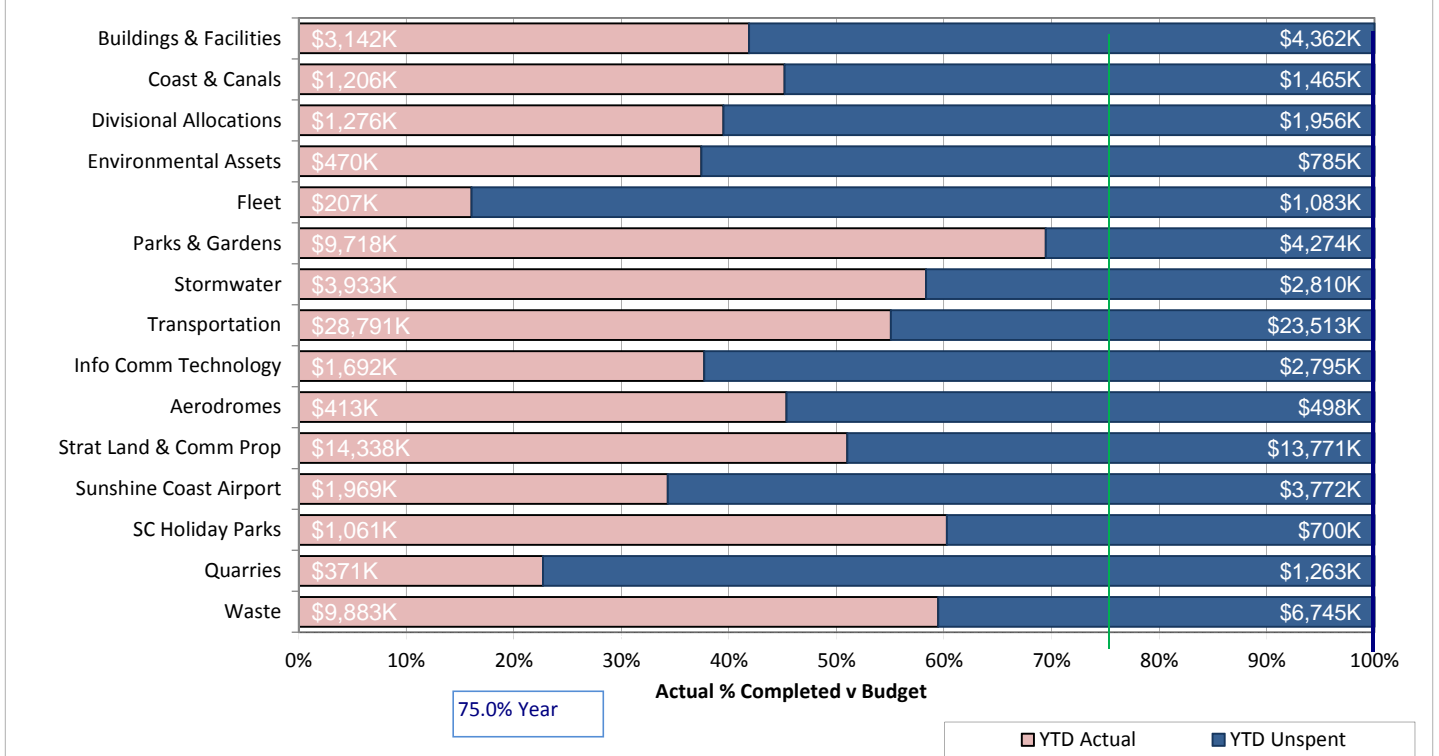
STATEMENT OF INCOME & EXPENSES



CAPITAL EXPENDITURE

| Capital Works Program                | Annual                 |                       | YTD            |               |                          | Annual                 |
|--------------------------------------|------------------------|-----------------------|----------------|---------------|--------------------------|------------------------|
|                                      | Original Budget \$000s | Current Budget \$000s | Budget \$'000s | Actual \$000s | % of Annual Budget Spent | Forecast Budget \$000s |
| Buildings and Facilities             | 4,997                  | 7,505                 | 3,270          | 3,142         | 41.9%                    | 7,505                  |
| Coast and Canals                     | 2,070                  | 2,671                 | 1,210          | 1,206         | 45.2%                    | 2,671                  |
| Divisional Allocations               | 2,888                  | 3,232                 | 1,388          | 1,276         | 39.5%                    | 3,232                  |
| Environmental Assets                 | 946                    | 1,254                 | 513            | 470           | 37.4%                    | 1,254                  |
| Fleet                                | 1,290                  | 1,290                 | 968            | 207           | 16.1%                    | 1,290                  |
| Parks and Gardens                    | 9,349                  | 13,992                | 9,940          | 9,718         | 69.5%                    | 13,992                 |
| Stormwater                           | 6,202                  | 6,743                 | 3,846          | 3,933         | 58.3%                    | 6,743                  |
| Transportation                       | 47,391                 | 52,304                | 29,551         | 28,791        | 55.0%                    | 52,304                 |
| Information Communication Technology | 2,768                  | 4,487                 | 1,831          | 1,692         | 37.7%                    | 4,487                  |
| Strategic Land & Comm Properties     | 18,751                 | 28,109                | 16,477         | 14,338        | 51.0%                    | 28,109                 |
| Aerodromes                           | 581                    | 912                   | 424            | 413           | 45.3%                    | 912                    |
| Sunshine Coast Airport               | 5,148                  | 5,741                 | 1,809          | 1,969         | 34.3%                    | 5,741                  |
| SC Holiday Parks                     | 1,158                  | 1,762                 | 1,125          | 1,061         | 60.3%                    | 1,762                  |
| Quarries                             | 1,950                  | 1,634                 | 1,421          | 371           | 22.7%                    | 1,634                  |
| Waste                                | 8,403                  | 16,628                | 10,427         | 9,883         | 59.4%                    | 16,628                 |
| <b>TOTAL</b>                         | <b>113,892</b>         | <b>148,264</b>        | <b>84,199</b>  | <b>78,472</b> | <b>52.9%</b>             | <b>148,264</b>         |

Capital Works Expenditure





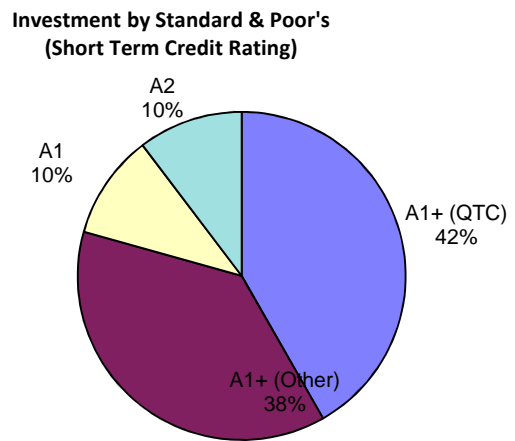
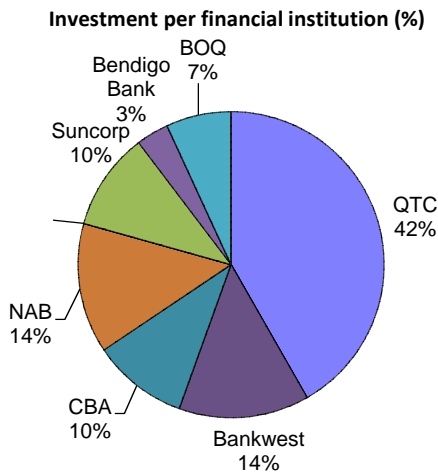
INVESTMENT PERFORMANCE

| Liquidity as at:         |                  | 31/03/2015    |  |
|--------------------------|------------------|---------------|--|
|                          |                  | \$'000's      |  |
| <b>At-call accounts</b>  |                  |               |  |
| QTC + CBA (excl. trust)  | \$146,408        | 50.38%        |  |
| Maturities within 7 days | \$20,000         | 6.88%         |  |
| <b>Total at-call</b>     | <b>\$166,408</b> | <b>57.26%</b> |  |
| Investment Policy Target |                  | 10.00%        |  |

| Term deposits maturing: |                  |           |
|-------------------------|------------------|-----------|
|                         | \$'000's         | Count     |
| within 30 days          | \$70,000         | 7         |
| 30-59 days              | \$20,000         | 2         |
| 60-89 days              | \$40,000         | 4         |
| 90-179 days             | \$10,000         | 2         |
| 180-364 days            | \$0              | 0         |
| 1 year - 3 years        | \$0              | 0         |
| <b>Total</b>            | <b>\$140,000</b> | <b>15</b> |

| INVESTMENT SUMMARY (including Trust) as at: |                  |       |                  |       |                  |       | Investment Policy |              |
|---|------------------|-------|------------------|-------|------------------|-------|-------------------|--------------|
|   | 31/03/2015       |       | 28/02/2015       |       | 31/03/2014       |       | Individual Limit  | Group Limits |
| A1+ (QTC)                                   | \$121,290        | 41.7% | \$132,541        | 43.1% | \$82,789         | 31.6% | 100%              | 100%         |
| A1+ (Other)                                 | \$109,313        | 37.6% | \$105,082        | 34.2% | \$149,434        | 57.0% | 35%               | 100%         |
| A1  | \$30,000         | 10.3% | \$30,000         | 9.8%  | \$0              | 0.0%  | 30%               | 40%          |
| A2  | \$30,000         | 10.3% | \$40,000         | 13.0% | \$30,000         | 11.4% | 15%               | 35%          |
| <b>Total Funds</b>                          | <b>\$290,603</b> |       | <b>\$307,622</b> |       | <b>\$262,223</b> |       |                   |              |
| FUND SUMMARY                                |                  |       |                  |       |                  |       |                   |              |
| General Funds                               | \$286,408        |       | \$303,414        |       | \$257,133        |       |                   |              |
| Trust Funds                                 | \$4,195          |       | \$4,209          |       | \$5,090          |       |                   |              |
| <b>Total Funds</b>                          | <b>\$290,603</b> |       | <b>\$307,622</b> |       | <b>\$262,223</b> |       |                   |              |

Investment Portfolio



Investment Performance

