

Agenda

Special Meeting (Tourism and Investment Matters)

Thursday, 27 June 2013

commencing at 9:00am

Council Chambers, Corner Currie and Bury Streets, Nambour

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1 DECLARATION OF OPENING

On establishing there is a quorum, the Chair will declare the meeting open.

2 RECORD OF ATTENDANCE AND LEAVE OF ABSENCE

3 OBLIGATIONS OF COUNCILLORS

3.1 DECLARATION OF MATERIAL PERSONAL INTEREST ON ANY ITEM OF BUSINESS

Pursuant to Section 172 of the *Local Government Act 2009*, a councillor who has a material personal interest in an issue to be considered at a meeting of the local government, or any of its committees must –

- (a) inform the meeting of the councillor's material personal interest in the matter; and
- (b) leave the meeting room (including any area set aside for the public), and stay out of the meeting room while the matter is being discussed and voted on.

3.2 DECLARATION OF CONFLICT OF INTEREST ON ANY ITEM OF BUSINESS

Pursuant to Section 173 of the *Local Government Act 2009*, a councillor who has a real or perceived conflict of interest in a matter to be considered at a meeting of the local government, or any of its committees must inform the meeting about the councillor's personal interest the matter and if the councillor participates in the meeting in relation to the matter, how the councillor intends to deal with the real or perceived conflict of interest.

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4 REPORTS DIRECT TO COUNCIL

4.1 EXECUTIVE OFFICE

4.1.1 KEY INVESTMENT AND BUSINESS DEVELOPMENT EVENTS AND ACTIVITIES IN ASIA - SEPTEMBER 2013

| File No | o: | ECM |
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Author: Manager Economic Development

Executive Office

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PURPOSE

This report seeks to inform council of key investment and trade related events that are occurring in Taiwan and China during September 2013 that are of direct relevance to the future investment needs of the Sunshine Coast. The report also seeks approval for the Mayor to travel to Taiwan, China and Hong Kong for the period 8-15 September 2013 to participate in these events and pursue investment leads relevant to the region's significant projects.

EXECUTIVE SUMMARY

In April 2013, council undertook its inaugural investment and business development mission to China – participating in a Queensland Government Investment Mission to Beijing, Foshan and Guangzhou and leading its own business development delegation to Xiamen. This mission provided the opportunity to establish an awareness of the Sunshine Coast within some of the leading investment markets in China and to undertake some introductory briefings on key investment opportunities in this region – most notably the expansion of the Sunshine Coast Airport and the development of the Maroochydore City Centre.

This mission has already delivered some key results for this region, with reciprocal investment delegations having visited the Sunshine Coast due to the introductory briefings and invitations issued in April, further discussion and follow up occurring with individual investors and a strong interest by one investor in delivering specific tourism and commercial infrastructure projects on the Sunshine Coast. For the businesses and organisations from the region that participated in the mission to Xiamen, this is delivering new market opportunities that many are now actively pursuing.

During September, there are two key investment and trade related events occurring in Taiwan and China that present as high value opportunities for the Sunshine Coast to build on the activities conducted in April and to further the discussions with key investment contacts:

1. The Asia Pacific Cities Summit (APCS) in Kaohsiung, Taiwan from 9-11 September 2013. The Lord Mayor of Brisbane (as Chair of the Council of Mayors, South East Queensland [COMSEQ]) has invited all COMSEQ Mayors to join him at this summit as an opportunity to promote key investment proposals in south east Queensland and participate in direct business matching discussions. The cost of the Mayor's return economy class travel, accommodation, transfers and registration will be met by the host city of Kaohsuing if the Mayor attends this summit as part of the COMSEQ delegation.

2. The 17th China International Fair for Investment and Trade (CIFIT) will be held in Xiamen, China from 8-11 September 2013. The CIFIT is the largest global investment event approved by UFI (the global association of the international exhibitions industry) and is currently China's only international investment promotion event aimed at facilitating bilateral investment. The Sunshine Coast has a long standing formal relationship with Xiamen and attendance at this event would enable the Mayor to further reinforce the importance of the re-established relationship with Xiamen and follow up with a number of the investment leads established in April this year. The cost of the Mayor's accommodation in Xiamen would be met by the Xiamen Municipal Foreign Affairs Office under the established Friendship City arrangements.

While in the southern China region, the opportunity should also be taken by the Mayor to meet with a discrete number of investment leads in Hong Kong that were identified during the mission to China in April. Hong Kong is a key investment market for Queensland, has an established Queensland government trade and investment office, and is the base from which many significant Chinese private and public enterprises pursue western investment projects.

Given a significant portion of the cost of the proposed visit by the Mayor would be met by other parties (all of which will be appropriately declared) and the opportunity this presents to follow up with viable investment leads identified during the mission in April, it is considered the proposed travel by the Mayor presents as a cost effective opportunity for council to further the objectives of its approved International Business Development Program. A council officer will be nominated by the Chief Executive Officer to accompany the Mayor on this visit in order to manage mission business in-market, follow up leads and proposals and address necessary reporting arrangements.

OFFICER RECOMMENDATION

That Council:

- (a) receive and note the report titled "Key Investment and Business Development Events and Activities in Asia September 2013"
- (b) approve that the Mayor be authorised to undertake overseas travel to Taiwan, Xiamen and Hong Kong in September 2013 to participate in the Asia Pacific Cities Summit, the China International Fair for Investment and Trade and undertake specific investment meetings with that part of the cost of the overseas travel that is not covered by other parties to be met from the 2013-2014 Economic Development Branch budget and
- (c) note that, subject to approval of (b) above, the Chief Executive Officer will approve one council officer to accompany the Mayor in travelling to Taiwan, Xiamen and Hong Kong in September 2013.

FINANCE AND RESOURCING

As indicated above, the city of Kaohsiung in Taiwan will meet the costs for the Mayor's attendance at the Australia Pacific Cities Summit. This includes return economy class airfare, transfers, accommodation and summit registration. The Xiamen Municipal Foreign Affairs Office will meet the cost of the Mayor's accommodation and airport transfers in Xiamen.

On this basis, council would need to meet the costs for the upgrade travel from Brisbane to Kaohsiung, the flights from Kaohsiung to Xiamen and Xiamen to Hong Kong, and accommodation and airport transfers in Hong Kong. It is estimated these elements will cost approximately \$6,000. Funds are available in the 2013-2014 Economic Development Branch budget to meet the cost of this travel.

CORPORATE PLAN

Corporate Plan Theme: Robust Economy

Emerging Priority: 1.1 - A broad economic base

Strategy: 1.1.2 - Build alliances and partnerships to develop the economy of

the region with businesses and government agencies

Emerging Priority: 1.1 - A broad economic base

Strategy: 1.1.6 - Work with partners to develop initiatives that attract

investment, business, careers and jobs to the region

CONSULTATION

Internal Consultation

Mayor M Jamieson
Councillor J McKay
Chief Executive Officer
Executive Director Executive Office
Manager Economic Development

External Consultation

- Representatives of the Department of State Development, Infrastructure and Planning
- Council of Mayors, South East Queensland
- Office of the Lord Mayor for the City of Brisbane

The parties consulted recognise that the arrangements proposed for this travel present as a cost-effective opportunity to reinforce the valuable relationships and investment leads identified during the April 2013 Investment and Business Development Mission to China.

Community Engagement

No community engagement has been undertaken in relation to the proposals in this report.

PROPOSAL

On 31 January 2013, council approved (OM13/11) the Sunshine Coast International Business Development Program ('the program') as a platform from which council and the region can improve business, industry and government connections with key international export and investment markets.

The program was established as one avenue to facilitate growth in the region's market access and international export and investment base to strengthen the resilience of the regional economy. It also provides an avenue for council to explore options and alternatives to financing regional infrastructure priorities. The focus, direction and actions contained in the program are consistent with the key goals, pathways and priorities in the draft Sunshine Coast Economic Development Strategy that was recently the subject of public consultation.

The program identified China and some south east Asian nations as representing potentially significant opportunities for new export markets for the Sunshine Coast and as sources of new investment that could facilitate the delivery of key regional infrastructure projects.

In April 2013 following the endorsement of the program, council undertook its inaugural investment and business development mission to China – participating in a Queensland Government Investment Mission to Beijing, Foshan and Guangzhou and leading its own business development delegation to Xiamen. This mission provided an opportunity to establish an awareness of the Sunshine Coast within some of the leading investment markets in China and to undertake some introductory briefings on key investment

opportunities in this region – most notably the expansion of the Sunshine Coast Airport and the development of the Maroochydore City Centre.

This mission has already delivered some key results for this region including the following:

- a large property investment delegation from the Foshan Association for the Development and Promotion of Small and Medium Enterprises which visited the Sunshine Coast on 19-20 May 2013 at the invitation of the Mayor
- a delegation from the Guangdong Tianzhu Charitable Foundation which visited the region on 21 May 2013 and undertook site inspections for spiritual related tourism investment
- a delegation by the China Australia Entrepreneurs Association Incorporated which is scheduled to visit the region from 1-2 July 2013 to inspect sites for three tourism and commercial investment projects worth approximately \$0.5 billion (AUD)
- familiarisation visits for Queensland based Chinese print media publications scheduled for 5-6 July and 12-13 July
- a number of investment leads identified in China that are seeking further information and discussions on key Sunshine Coast based projects
- a strong working relationship with Trade and Investment Queensland has developed and the Sunshine Coast is now more regularly considered as a location for inbound leads and missions
- representations have been made by the Mayor to the Minister for Agriculture, Fisheries and Forestry in relation to the potential for a bi-lateral export and business matching agreement that could potentially benefit the Queensland agricultural sector
- through the Council of Mayors South East Queensland, the Mayor has advocated the development of a south east Queensland investment prospectus that could be presented to key investors in the China market
- for the organisations from the Sunshine Coast that participated in the business development mission to Xiamen, many new market opportunities are now being actively pursued – particularly in the areas of niche tourism (ie weddings and golf related experiences), education exchanges and specialist applications and retail distribution.

While much has been done to identify these opportunities and potential investment leads, considerably more work is required to establish beneficial relationships and demonstrate the value of the Sunshine Coast based projects in order to secure potential investors and maintain a strong investment pipeline. Just as in Australia, the possibility of an international investor deciding to commit to a particular project or location based on one meeting is very remote. These relationships and leads must be nurtured and the region must demonstrate its commitment to the relationships if an investment lead is to be brought to fruition.

During September, there are two key investment and trade related events occurring in Taiwan and China that present as high value opportunities for the Sunshine Coast to build on the activities conducted in April and to further the discussions with key investment contacts.

Asia Pacific Cities Summit

The Asia Pacific Cities Summit (APCS) will be held in Kaohsiung, Taiwan from 9-11 September 2013. Attracting delegates from more than 100 cities across the Asia Pacific, Europe, the Middle East and the Americas, the biennial APCS is the Asia Pacific region premier international business and civic forum. APCS is acknowledged as assisting businesses to gain entry into one of the fastest growing markets today – the Asia Pacific region.

Themed 'Reshaping the Urbanomics of Cities – City Challenges, City Solutions', the 2013 APCS will host world-renowned speakers, presentations and case studies incorporating three sub-themes – City Legacies, City Branding and City Coalitions. The last APCS was held in Brisbane in July 2011 with Sir Richard Branson as the keynote speaker. Sunshine

Coast Council established a trade and investment stand in the exhibition hall at the 2011 APCS and was one of the few south east Queensland councils at that time to do so.

At the 2013 APCS, the COMSEQ and Brisbane City Council will establish a Brisbane and SEQ pavilion to showcase investment opportunities in south east Queensland and offer business matching services.

The Lord Mayor of Brisbane (as Chair of the COMSEQ) has invited all COMSEQ Mayors to join him at APCS as an opportunity to promote key investment and business opportunities for south east Queensland (see **Attachment 1**). The cost of the Mayor's return economy class travel, accommodation, transfers and registration will be met by the host city of Kaohsiung if he attends this summit as part of the COMSEQ delegation. At the time of writing this report, it is understood that all of the south east Queensland mayors (excluding the Mayor of the Gold Coast City Council) had indicated they would be accepting the Lord Mayor's invitation.

Given the COMSEQ represents one in seven Australians, a combined mission by the COMSEQ mayors to a key international business and investment event will be a highly visible and attractive proposition for Asian investors seeking key property, infrastructure and/or business opportunities in Australia. A combined approach to an event such as this is also consistent with the strategic economic directions that COMSEQ is seeking to pursue to build the competitiveness and international reputation of south east Queensland. These directions are consistent with those being pursued by Sunshine Coast Council and it is therefore considered this event offers an initial opportunity to test the market value of south east Queensland to an international investment audience.

China International Fair for Investment and Trade

The 17th China International Fair for Investment and Trade (CIFIT) will be held in Xiamen, China from 8-11 September 2013. The CIFIT is the largest global investment event approved by UFI (the global association of the international exhibitions industry) and is currently China's only international investment promotion event aimed at facilitating bilateral investment.

CIFIT showcases the investment environments, investment policies, investment projects and corporate products of all provinces, autonomous regions and municipalities directly under the Central Government in mainland China. CIFIT also attracts investment promotion agencies from many countries and regions to engage in investment briefings with public and private corporations from China.

CIFIT offers the opportunity to gain a bird's-eye-view of the investment climate in China and other countries and offers a one-stop service for multilateral investment discussions and cooperation.

The Sunshine Coast has a long standing formal relationship with Xiamen and attendance at this event would enable the Mayor to further reinforce the importance of the re-established relationship with Xiamen and follow up with a number of the investment leads established in April this year. In particular, this visit may provide the opportunity to formalise a non-binding Memorandum of Understanding with the China Australia Entrepreneurs Association to facilitate the progression of their tourism and commercial investment projects on the Sunshine Coast.

The cost of the Mayor's accommodation and airport transfers in Xiamen would be met by the Xiamen Municipal Foreign Affairs Office under the established Friendship City arrangements.

Given both APCS and CIFIT are being held at the same time and in order to ensure that protocol expectations are appropriately observed, it is proposed that the Mayor would attend both events for one and a half days each.

Other investment leads in Hong Kong

While in the southern China region, the opportunity should also be taken (given its proximity to Xiamen) for the Mayor to meet with a number of investment leads in Hong Kong that were identified during the mission to China in April.

The companies which are the subject of these leads have particular interests in projects such as the Maroochydore city centre and the Sunshine Coast Airport expansion, and have requested further information and discussion on the nature, scale and scope of these projects. Council would work with the Queensland Government Trade Commissioner to Hong Kong and with its own contacts in-market to assess these leads and arrange bi-lateral discussions. Further information on specific companies can be provided to councillors on a commercial in confidence basis.

The opportunity would also be taken to host a generic investor briefing and reception in Hong Kong to introduce the Sunshine Coast to a wider audience in order to source new investment and/or business development leads.

Hong Kong is a key investment market for Queensland, has an established Queensland government trade and investment office, and is the base from which many significant Chinese private and public enterprises pursue western investment projects.

As outlined above, a significant portion of the cost of the proposed visit by the Mayor would be met by other parties, namely the City of Kaohsiung and the Xiamen Municipal Foreign Affairs Office – all of which will be appropriately declared. Given the opportunity this visit would present to follow up in a timely manner with potentially viable investment leads identified during the mission in April, it is considered the Mayor's participation in these events and the investment activities presents as a cost effective opportunity for council to further the objectives of its approved International Business Development Program. A council officer will be nominated by the Chief Executive Officer to accompany the Mayor on this visit in order to manage mission business in-market, follow up leads and proposals and address necessary reporting arrangements.

Legal

No significant legal issues have been identified with the proposals outlined in this report.

Policy

As there is no current policy relating to overseas travel for councillors, it is appropriate to seek council's consideration of this matter.

Risk

There is a risk of a negative public reaction to the expenditure associated in a further international visit to south east Asia some six months after the Investment and Business Development Mission to China. Much of the Mayor's travel costs will, however, be met by other parties. The pursuit of investment that will facilitate the delivery of key regional projects is necessary if the region is to improve its key infrastructure mix, strengthen the regional economy and lead to a more sustainable and prosperous community.

Previous Council Resolution

Council resolved on 31 January 2013 (OM13/11) as follows.

- (a) receive and note the report titled "Sunshine Coast International Business Development Program";
- (b) note the Plan of Action activities in Appendix A for 2012-2013 will be delivered within the current budget allocation for trade and export development in the Economic Development Branch budget, with a portion of this budget likely to be carried over to 2013-2014 to facilitate completion of activities commenced in the current financial year;
- (c) note that the budget allocation for trade and export development was a one-off allocation approved as part of the development of the 2012-2013 council budget and that funding for the continuation of the Sunshine Coast International Business Development Program in the balance of the 2013-2014 year and subsequent financial years will need to be considered as part of deliberations on the 2013-2014 and subsequent budgets;
- (d) approve that the Mayor be authorised to travel to China in April 2013 to participate in a proposed Queensland Government Investment Mission and to visit Xiamen to support and target business investment opportunities for the region;
- (e) approve that Councillor McKay be authorised to travel to Xiamen, China in April 2013 as part of the visit by the Mayor to support and target business investment opportunities for the region;
- (f) approve that the cost of the overseas travel by the Mayor and Councillor McKay (inclusive of flights, accommodation, transfers and insurances) to be met from the existing budget allocation for trade and export development in the 2012-2013 Economic Development Branch budget; and
- (g) note that, subject to approval of (d) and (e) above, the Chief Executive Officer will approve one council officer to accompany the Mayor on the overseas visit to China.

Related Documentation

- Sunshine Coast Council Corporate Plan 2009-2014
- Sunshine Coast Economic Development Strategy 2010-2014
- Sunshine Coast International Business Development Program
- Sunshine Coast The Natural Advantage: Draft Sunshine Coast Economic Development Strategy 2013-2033

Critical Dates

Conformation of the Mayor's attendance at the 2013 Asia Pacific Cities Summit needs to occur by 28 June 2013. At least two months will be needed as lead time to arrange and confirm key investor meetings.

Implementation

Subject to the resolution of council on this report, travel arrangements will be made and contacts pursued with key investment leads to confirm meeting dates and finalise a detailed itinerary. A preliminary draft program is provided at **Attachment 2** for the information of council – although the details of specific meetings will change as the program arrangements are finalised.

The details associated with the proposed travel will be appropriately reported in council's 2013-2014 Annual Report as required under the *Local Government Regulation 2012*.

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September 2013

Attachment 1 2013 APCS Invitation from Lord Mayor of Brisbane



What is the Asia Pacific Cities Summit?

Attracting delegates from more than 100 cities across the Asia Pacific, Europe, the Middle East and the Americas, Kaohsiung will welcome the world to the 2013 Asia Pacific Cities Summit (APCS).

The biennial APCS, a Brisbane City Council initiative is the region's premier international business and civic forum. APCS is renowned for helping businesses gain entry into one of the fastest growing markets today – the Asia Pacific region.

Themed 'Reshaping the Urbanomics of Cities - City Challenges, City Solutions', the 2013 APCS will host world-renowned speakers, presentations and case studies incorporating three sub-themes - City Legacies, City Branding and City Coalitions.

The three-day Summit will drive business opportunities and economic growth through international trade and investment for all attendees and opportunities will also be provided to establish or expand international networks and profile companies to critical government and enterprise leaders.

Held from 9 to 11 September, the Summit will be hosted by Taiwan's second largest city Kaohsiung. Kaohsiung is well connected throughout the Asia Pacific and is located close with proximity to all Asian destinations.

Why should SEQ Mayors attend the 2013 APCS?

You will have the opportunity to:

- Learn about the latest trends and challenges for cities and business
- Network with high profile Mayors from around the globe
- Forge partnerships with international business and government leaders
- Expand international networks
- Attend tailored prearranged business meetings
- Introduce local businesses to international growth opportunities
- Increase business growth, trade and investment opportunities for your region

'Reshaping the Urbanomics of Cities'

Monday 9 to Wednesday 11 September 2013

USD - Early Bird \$550 (deadline 30 June 2013); Standard \$700

 Springboard your region into the Asian Century

Kaohsiung City, Taiwan

When: Where:

Who will attend the 2013 APCS?

More than 1,000 business and civic delegates from over 100 global cities will attend the Summit. As a registered delegate attending conference sessions and social events, you will meet with:

- Business leaders
- Influential Mayors, Deputy Mayors, civic CEOs, Councillors
- ✓ Government ministers
- Policy decision-makers
- Academics
- Young professionals our leaders of the future

Business matching

Business matching at the Summit offers opportunities for delegates, sponsors and exhibitors to meet potential clients, suppliers, investors and partners in high-growth markets.

Through tailored introductions and prescheduled appointments, participants can meet key global business leaders and government decision-makers to further their business opportunities.



The Brisbane Pavilion

within the City Partners Exhibition space, this interactive and exciting exhibition will be the networking Summit's hub, showcasing Brisbane, SEQ and Queensland. Designed to build Business to Government (B to G) and Business to Business (B to B) connectivity, it will promote economic development in the region.

The Brisbane Pavilion will provide an exciting opportunity for SEQ Mayors to showcase their region to a huge international audience and act as a catalyst for partnership with international business and government.

Contact details

2013 APCS Secretariat - Brisbane

+61 7 3403 8888

E: apcs@brisbane.qld.gov.au

V: www.2013apcs.org

For more information or to register your interest in attending the 2013 APCS, visit www.2013apcs.org or call +61 7 3403 8888







September 2013

Attachment 1 2013 APCS Invitation from Lord Mayor of Brisbane



EXCLUSIVE 2013 APCS PACKAGE FOR SEQ MAYORS

- ✓ OPPORTUNITY TO BE PART OF THE SEQ EXHIBITION WITHIN THE BRISBANE PAVILION
- ✓ TAILORED BUSINESS MATCHING SERVICE FOR ACCOMPANYING BUSINESSES
- ✓ PARTICIPATION IN INTERNATIONAL MAYORS' FORUM
- ✓ COMPLIMENTARY ECONOMY CLASS RETURN AIRFARE
- ✓ COMPLIMENTARY AIRPORT TRANSFERS
- ✓ COMPLIMENTARY HOTEL ACCOMODATION
- ✓ COMPLIMENTARY FULL REGISTRATION FOR 2013 APCS





INTERNATIONAL INVESTMENT EVENTS AND BRIEFINGS DELEGATION

8-15 SEPTEMBER 2013

DRAFT PROGRAM

Note: All times stated are local time at the location Meeting time commitments with individual investors are subject to confirmation

Sunday 8 September 2013 Travel

| Time | Activities |
|-----------|--|
| 10.20am | Depart Brisbane for Hong Kong |
| 8.20pm | Arrive Kaohsiung – transfer to accommodation |
| Overnight | Accommodation: |
| | 85 Sky Tower Hotel |
| | 37-85F,NO. 1,TZU-CHIANG 3rd RD, Kaohsiung, Kaohsiung, Taiwan |

Monday 9 September 2013 Kaohsiung, Taiwan

| Time | Activities |
|-----------------|---|
| 9.00am – 5.00pm | Asia Pacific Cities Summit Business Matching Program Investor meetings |
| Overnight | Accommodation: 85 Sky Tower Hotel 37-85F,NO, 1,TZU-CHIANG 3rd RD, Kaohsiung, Kaohsiung, Taiwan |

Tuesday 10 September 2013 Kaohsiung, Taiwan / Xiamen, China

| Time | Activities |
|------------------|--|
| 9.00am - 12.30pm | Asia Pacific Cities Summit |
| | Business Matching Program |
| | Investor meetings |
| 12.30pm | Hotel check out and depart for airport |
| 3.05 pm | Depart Kaohsiung for Xiamen |
| 6:55pm | Arrive in Xiamen, China |
| Overnight | Accommodation: |
| | Lujiang Harbourview Hotel No. 54 Lujiang Road, Xiamen. Tel: 86-592-2022922 Fax: 86-592-2024644 |

Attachment 2 Preliminary Draft Mission Program

Wednesday 11 September 2013

Xiamen, China

| Time | Activities |
|-----------------|---|
| 9:00am -3.00pm | 17 th China International Fair for Investment and Trade Venue: Xiamen International Conference & Exhibition Center No. 198, Conference & Exhibition Road Siming District, Xiamen |
| | Investor meetings |
| 3.30pm-4:30pm | Meeting with the China – Australia Entrepreneurs Association |
| 5.15pm – 6.00pm | Official Mayoral Meeting – hosted by Mayor Lui Kequing – to welcome Mayor Jamieson to Xiamen |
| 6.15pm — 8.00pm | Meeting and dinner with Director-General of the Xiamen Municipal Foreign Affairs Office |
| Overnight | Accommodation: Lujiang Harbourview Hotel No. 54 Lujiang Road, Xiamen. Tel: 86-592-2022922 Fax: 86-592-2024644 |

Thursday 12 September 2013

Xiamen, China / Hong Kong

| Time | Activities |
|----------------|-------------------------------|
| 9.00am -1.00pm | Investor meetings |
| 3.05pm | Depart Xiamen for Hong Kong |
| 4.25pm | Arrive Hong Kong |
| 5.00pm and | Arrive at Hotel |
| Overnight | |
| | Accommodation: |
| | Renaissance Harbourview Hotel |
| | 1 Harbour Rd, Hong Kong |

Friday 13 September 2013 Hong Kong

| Time | Activities |
|-----------------|--|
| 9.00am – 5.00pm | Investor meetings |
| | |
| E 200 as | Induced called to the Connection Connect. In each Dance then |
| 5.30pm | Introduction to the Sunshine Coast – Investor Reception |
| | Venue: Renaissance Harbourview Hotel |
| | 1 Harbour Rd, Hong Kong |
| Overnight | Accommodation: |
| | |
| | Renaissance Harbourview Hotel |
| | 1 Harbour Rd, Hong Kong |

SPECIAL MEETING AGENDA 27 JUNE 2013

Key Investment and Business Development Events and Activities in Asia - September 2013 Item 4.1.1

Attachment 2 Preliminary Draft Mission Program

Saturday 14 September 2013 Hong Kong

| Time | Activities |
|-----------------|--|
| 9.00am - 5.00pm | Investor meetings |
| 5.30pm | Check out of Renaissance Harbourview Hotel – transfer to Airport |
| 9.10pm | Depart Hong Kong for Sydney on QANTAS Flight QF128 |

Sunday 15 September 2013 Brisbane

| Time | Activities |
|--------|----------------------------------|
| 9.40am | Arrive Brisbane Domestic Airport |
| | |

- END OF PROGRAM -

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5 CONFIDENTIAL SESSION

5.1 EXECUTIVE OFFICE

5.1.1 CONFIDENTIAL - NOT FOR PUBLIC RELEASE - SUNSHINE COAST DESTINATION LTD

File No: Statutory Meetings

Author: Executive Director

Executive Office

This report is confidential in accordance with section 275 (c) (e) of the Local Government Regulation 2012 as it contains information relating to the local government's budget; AND contracts proposed to be made by it.

5.1.2 CONFIDENTIAL - NOT FOR PUBLIC RELEASE - INFRASTRUCTURE INVESTMENT MEETING - JAKARTA, INDONESIA

File No: ECM - Meetings

Author: Executive Director

Executive Office

This report is confidential in accordance with section 275 (h) of the Local Government Regulation 2012 as it contains information relating to other business for which a public discussion would be likely to prejudice the interests of the local government or someone else, or enable a person to gain a financial advantage.

6 NEXT MEETING

Nil

7 MEETING CLOSURE