

## Late Agenda

## **ITEM 8.3.1**

**Ordinary Meeting** 

Thursday, 21 August 2014

commencing at 9.00 am

Council Chambers, Corner Currie and Bury Streets, Nambour

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#### 8 REPORTS DIRECT TO COUNCIL

#### 8.3 CORPORATE SERVICES

#### 8.3.1 JUNE 2014 FINANCIAL PERFORMANCE REPORT

File No: Financial Reports

Authors: Coordinator Financial Services

Corporate Services Department Treasury and Rates Coordinator Corporate Services Department

#### **PURPOSE**

To meet Council's legislative obligations, a monthly report is to be presented to Council on its financial performance and investments. This report provides a comprehensive review on the end of financial year financial position of Sunshine Coast Council. This position is yet to be audited by the Queensland Audit Office, and as such it is subject to change.

This report also includes a summary on the process that is followed to recover unpaid rates, from the initial reminder notice through to the property being included on the sale of land report to council. This has been included in the financial performance report to provide information to Councillors.

#### **EXECUTIVE SUMMARY**

The monthly financial performance report provides council with a summary of performance against budget at the end of each month in terms of the operating result and delivery of the capital program.

The operating result at 30 June 2014 shows an unfavourable variance of \$759,000 compared to the forecast position.

This operating result variation is made up of higher than expected revenue of \$3 million (0.7%) and higher than expected operating expenses of \$3.8 million (1%). Further detail is provided in the proposal section of this report.

As at 30 June 2014, \$126.6 million (74.7%) of Council's \$169.6 million 2013/2014 Capital Works Program was financially expended.

Council's investment portfolio remains within the guidelines established under the Investment Policy.

An overview of Council's rate collection process is included in this report as information for Councillors.

#### OFFICER RECOMMENDATION

That Council receive and note the report titled "June 2014 Financial Performance Report".

#### FINANCE AND RESOURCING

There are no finance and resourcing implications from this report.

#### **CORPORATE PLAN**

**Corporate Plan Goal** 

Outcome

5 - A public sector leader

5.2 - A financially sustainable organisation

Operational Activity 5.2.1 - Develop and implement long term financial and asset

management plans to guide the optimal utilisation of resources

**Corporate Plan Goal** 

**Outcome** 

5 - A public sector leader

5.2 - A financially sustainable organisation

Operational Activity 5.2.2 - Ensure Council's finances are well managed and systems

are in place to analyse performance, generate revenue, reduce costs and manage contracts and contract performance

#### CONSULTATION

#### **Internal Consultation**

All departments or branches participated in the formation of the recommendations associated with this report.

#### **External Consultation**

No external consultation is required for this report.

#### **Community Engagement**

No community engagement is required for this report.

#### **PROPOSAL**

The operating result at 30 June 2014 shows an unfavourable variance of \$759,000 compared to the forecast position.

This operating result variation is made up of higher than expected revenue of \$3 million and higher than expected operating expenses of \$3.8 million.

#### **Operating Revenue**

#### **Fees and Charges**

Of the \$4.5 million favourable variance in fees and charges, \$2.3 million relates to development applications revenue, across all application types.

Other Fees and Charges that are showing favourable variances to budget include:

- Holiday Parks \$520,000 (offset by \$130,000 of costs)
- Change in Ownership/ Search Fees \$451,000
- Quarries external sales \$468,000 (offset by minimal additional expenditure)
- Parking Infringements \$271,000

- Health Licenses \$269,000
- Cemetery Fees \$187,000

#### Other Revenue

A number of activities are contributing to the \$1.9 million favourable variance in Other Revenue including:

- Sunshine Coast Stadium income \$382,000 (offset by increased costs of \$496,000)
- Lease/ rental income \$341,000
- Waste Sale of recoverable materials \$283,000
- Revegetation offset project funds received \$149,000
- Fleet Auction Proceeds \$139,000

#### **Operating Grants and Subsidies**

There is an unfavourable variance against budget of \$2.6 million. \$2.7 million relates to a realignment of reporting periods for the financial assistance grant. In the past prepayments have been received in prior financial years. The government has decided to realign payments so that they align to financial years, which will result in a reduction in payments in the 2013/2014 financial year. If the payments for 2014/2015 are made in full, it will result in a \$2.1 million favourable result for the financial year.

#### **Operating Expense**

#### **Employee Costs**

As at June 2014 month end employee costs were over budget by \$3.9 million.

#### **Materials and Services**

As at June 2014 month end, Materials and Services costs were over budget by \$2.9 million. During the year end process, \$10.4 million in actual expenditure was transferred from capital to operating. This transfer occurs as the asset accounting team identify expenditure that is unable to be capitalised, due to specific accounting treatment. This may be due to:

- Expenditure on an asset that does not belong to Council (e.g. streetscape works)
- Expenditure that is incurred and budgeted as part of a capital project, that is not capital in nature (e.g. movement of existing infrastructure to allow a project to proceed)
- Expenditure on design works in prior years, where the subsequent project has been cancelled and therefore no asset will eventuate.

If these transfers to capital were excluded from the variance analysis, materials and services would have been \$7.5 million favourable to budget. The majority of underspends relate to levy or operating projects, which will be requested to carry forward as part of budget review one.

#### **Capital Expenditure**

As at 30 June 2014, \$126.6 million (74.7%) of Council's \$169.6 million 2013/2014 Capital Works Program was financially expended.

As per the comments for materials and services, \$10.4 million in actual expenditure was transferred from capital to operating. If these transfers to operating were excluded from the variance, the capital spend would have been \$137 million or 80.8% financially expended. Included in the capital works budget for 2013/2014 were a number of long term strategic projects, where the spend is often dependent on factors outside of council's control. These projects include the Maroochydore City Centre, future energy supply, Evans St Road

widening and other strategic land purchases. The actual spend on these projects was \$12 million below budget for the 2013/2014 financial year. If this variance was excluded, the capital works program would have been 87.9% financially expended.

The delivery of a number of projects within the 2013/2014 Capital Works Program has been adversely affected by the reprioritisation of key employees to de-amalgamation tasks during the first six months of the year and the transfer of employees to Noosa.

Detail by Capital Works Program is outlined below, with the first table showing capital expenditure excluding the \$10.4 million transfers to operating. The second table includes the \$10.4 million transfers.

| Program                              | Original<br>Budget<br>\$000 | Current<br>Budget<br>\$000 | YTD<br>Actual<br>\$000 | % of<br>Annual<br>Budget<br>Spent |
|--------------------------------------|-----------------------------|----------------------------|------------------------|-----------------------------------|
| Buildings and Facilities             | 6,548                       | 9,386                      | 5,358                  | 57%                               |
| Coast and Canals                     | 1,949                       | 2,315                      | 1,494                  | 65%                               |
| Divisional Allocations               | 3,100                       | 4,418                      | 3,441                  | 78%                               |
| Environmental Assets                 | 1,238                       | 1,215                      | 1,006                  | 83%                               |
| Fleet                                | 1,000                       | 800                        | 786                    | 98%                               |
| Parks and Gardens                    | 10,317                      | 12,424                     | 9,645                  | 78%                               |
| Stormwater                           | 4,161                       | 4,094                      | 3,400                  | 83%                               |
| Transportation                       | 52,952                      | 59,334                     | 43,736                 | 74%                               |
| Information Communication Technology | 3,927                       | 4,958                      | 3,346                  | 67%                               |
| Strategic Land & Comm Properties     | 9,422                       | 42,046                     | 33,225                 | 79%                               |
| Aerodrome                            | -                           | 399                        | 69                     | 17%                               |
| Sunshine Coast Airport               | 3,400                       | 8,237                      | 7,539                  | 92%                               |
| SC Holiday Parks                     | 1,455                       | 1,880                      | 760                    | 40%                               |
| Quarries                             | 150                         | 1,121                      | 667                    | 60%                               |
| Waste                                | 9,651                       | 16,942                     | 12,156                 | 72%                               |
| TOTAL COUNCIL                        | 109,270                     | 169,569                    | 126,627                | 74.7%                             |

Details of capital works program, including operating costs is outlined below:

| Program                              | Original<br>Budget<br>\$000 | Current<br>Budget<br>\$000 | YTD<br>Actual<br>Capital<br>\$000 | YTD<br>Actual<br>Operating<br>\$000 | YTD<br>Actual<br>\$000 | % of<br>Annual<br>Budget<br>Spent |
|--------------------------------------|-----------------------------|----------------------------|-----------------------------------|-------------------------------------|------------------------|-----------------------------------|
| Buildings and Facilities             | 6,548                       | 9,386                      | 5,358                             | 788                                 | 6,146                  | 65%                               |
| Coast and Canals                     | 1,949                       | 2,315                      | 1,494                             | 160                                 | 1,654                  | 71%                               |
| Divisional Allocations               | 3,100                       | 4,418                      | 3,441                             | - 131                               | 3,310                  | 75%                               |
| Environmental Assets                 | 1,238                       | 1,215                      | 1,006                             | 22                                  | 1,028                  | 85%                               |
| Fleet                                | 1,000                       | 800                        | 786                               | -                                   | 786                    | 98%                               |
| Parks and Gardens                    | 10,317                      | 12,424                     | 9,645                             | 476                                 | 10,120                 | 81%                               |
| Stormwater                           | 4,161                       | 4,094                      | 3,400                             | 1,374                               | 4,774                  | 117%                              |
| Transportation                       | 52,952                      | 59,334                     | 43,736                            | 7,026                               | 50,762                 | 86%                               |
| Information Communication Technology | 3,927                       | 4,958                      | 3,346                             | 233                                 | 3,579                  | 72%                               |
| Strategic Land & Comm Properties     | 9,422                       | 42,046                     | 33,225                            | 88                                  | 33,313                 | 79%                               |
| Aerodrome                            | -                           | 399                        | 69                                | -                                   | 69                     | 17%                               |
| Sunshine Coast Airport               | 3,400                       | 8,237                      | 7,539                             | 106                                 | 7,644                  | 93%                               |
| SC Holiday Parks                     | 1,455                       | 1,880                      | 760                               | 159                                 | 919                    | 49%                               |
| Quarries                             | 150                         | 1,121                      | 667                               | 1                                   | 668                    | 60%                               |
| Waste                                | 9,651                       | 16,942                     | 12,156                            | 67                                  | 12,223                 | 72%                               |
| TOTAL COUNCIL                        | 109,270                     | 169,569                    | 126,627                           | 10,369                              | 136,996                | 80.8%                             |

Information on low expenditure compared to annual budget is provided below.

#### **Buildings and Facilities**

Major projects to be requested to carry over to 2014/2015 include:

- Future electricity supply project of \$1.7 million.
- Bankfoot House \$845,000 Project to be retendered in July 2014.
- Caloundra Bus Interchange \$158,000 Project is under construction with a completion date of 15 August 2014.
- Sewage Pump Station Works \$116,000 Delays from handover of pump stations from Unitywater
- Coolum Civic Centre \$193,000 Concept design completed 17 June 2014. Stakeholder feedback required further design changes, due by 9 July 2014.
- Cotton Tree Aquatic Centre (Rehabilitation) \$182,000 due for completion by 18 July 2014.

#### **Coast and Canals**

Two significant projects that are being progressed as a matter of priority are:

- Bradman Avenue Revetment Wall (Maroochydore) \$350,000 (14%) tenders currently being assessed.
- Goonawarra Drive Revetment Wall (Mooloolaba) \$200,000 (8%) Request for Quotations currently being assessed. Delays due to poor response to Request for Quotations, with Council having to reissue the quotations to a broader number of contractors to ensure value for money.

#### **Transportation**

The sub programs that have remaining funds at year end include:

- Sealed Road Network \$2.1 million
- PIP Transportation \$1.7 million
- Strategic Pathways \$900,000

#### **Strategic Land & Commercial Properties**

It is anticipated that there will be \$3 million in carry overs for Maroochydore City Centre (Priority Development Area) at financial year end. Any unspent funds will be reviewed as potential carry overs in Budget Review 1.

Some of the significant projects that have been delayed include land acquisitions at:

- Power Road and Goshawk Drive Corridor (Sippy Downs)
- Ridge Road Access (Maroochydore)
- Beerwah Depot Works (Beerwah)
- Mill Lane (Nambour)
- Brisbane Road/ Walan Street (Mooloolaba)

#### **Aerodrome**

Delay in expenditure at Caloundra Aerodrome has resulted from the pursuit of State Government approvals for clearing of future developable areas, along with investigations and resolution related to the development of an additional airside allotment to the north of the Aerodrome. It is expected that \$145,000 will be expended prior to 30 June 2014. As contracts are in place for the remaining \$295,000, it is anticipated that this value will be carried forward and spent in early 2014/2015.

#### **Sunshine Coast Holiday Parks**

The status of the Holiday Park capital program is as follows:

- A9283 \$400,000 Agreement reached for acquisition of state land at Mudjimba contracts are being prepared
- B1761 \$230,000 Maroochydore Holiday Park amenity refurbishment job commenced 5 May 2014
- B1758 \$100,000 Detailed design has commenced in-house with Council's Asset Management and Design Branch, Infrastructure Services Department
- B0854 \$50,000 Site improvements and concrete works scheduled to commence 26 May 2014 at Dicky Beach Holiday Park

#### **Other Capital Revenue**

As at 31 December 2013, \$1.03 billion in net assets were transferred to Noosa. As per the accounting standards this is recognised by Sunshine Coast Council as a loss on disposal. The \$1.03 billion is made up of \$1.09 billion in assets, offset by \$54 million in liabilities.

#### Cash

As at 30 June 2014 cash was favourable to budget by \$51.8 million. This is made up of:

- Lower than budgeted expenditure on capital works of \$42.9 million
- Higher than budgeted capital contributions of \$7.4 million
- Higher than budgeted asset sale proceeds of \$2.4 million

It is anticipated that of the \$51.8 million in favourable cash, \$38 million will be requested to carry over into the 2014/2015 financial year. This will result in a positive cash movement of approximately \$14 million

#### **Investment Performance**

- All investment parameters remain within the guidelines established by the Investment Policy.
- For the month ending 30 June 2014 Council has maintained a reasonably strong return in the current market conditions with \$222 million cash (excluding Trust Fund) with an average interest rate of 3.57%, being 0.84% above benchmark. This is compared to the same period last year with \$259 million cash (excluding Trust Fund) where the average interest rate was 4.20%, being 1.37% above benchmark.
- The benchmark used to measure performance of cash funds is the UBS Bank Bill Index and the Bank Bill Swap Rate (BBSW) for term deposits.
- The Reserve Bank of Australia (RBA) cash rate remains unchanged at 2.5%.

#### Rates and Charges Overall Process

Below is a summary of the process that is followed to recover unpaid rates, from the initial reminder notice through to the property being included on the sale of land report to Council. This has been included in the financial performance report to provide information to Councillors. The aim is to increase Councillor awareness of the internal procedures followed by Council staff, so that Councillors are better able to understand queries that they may receive from concerned rate payers in their division.

The rates and charges are levied half yearly in January and July with due date 30 days after issue, being February and August. Reminder notices are issued to all outstanding balances greater than \$20, with exception to any with an arrangement to pay or other proceedings such as sale of land for rate arrears. These notices are issued in March and September with approximately two weeks due date.

After this period, outstanding balances are separated into those with balances greater than three years to commence the sale of land for rate arrears process and those balances greater than \$750, which are referred to Council's external debt recovery agent Recoveries and Reconstruction (Aust) Pty Ltd (R&R). The decision to start with balances greater than \$750 was deemed an appropriate starting balance in consultation with advice from R&R; this includes any balances from the current rating period.

The sale of land for rate arrears process is an annual process.

Once the files are transferred to the external debt recovery agent a Letter of Demand is issued from R&R. This letter requests the owner/s to pay in full or make contact within approximately fourteen days of issue. Owner/s who respond and are unable to pay in full are requested to enter into a suitable payment plan.

Where there has been no response, a Statement of Claim is filed with the Magistrate's Court and the owner/s will be served the document by a process server.

The overall intent of the debt collection is to seek payment or suitable payment plans by owner/s. The intent is not to issue pre-judgement on owner/s. It is intended not to allow rates debt to increase into more than one rate period outstanding.

Overall Council's outstanding rates balance as at 30 June 2014 totalled \$9.5 million, or 2.9%. In comparison to 30 June 2013, the outstanding rates balance totalled \$14.4 million, or 4.7%.

Table below: Actions and timeframes for debt issue and recovery

| Table below: Actions  | and timeframes for o  | debt issue and reco  | very       |            |
|---|---|--|------------|------------|
| Correspondence  | Action  | Timeline (approximately)   | Approximat | te Month/s |
| Rates notice  | Payable by due date   | 30 days  | Jan-Feb    | Jul-Aug    |
| NB: Interest is charged rates notice due date                         | l on outstanding balan  | ces 1 day after  |            |            |
| Reminder notice   | Collate data and send to printer  | 14 days +  | Mar        | Sep        |
|   | Payable by due date   | 10-14 days   |            |            |
| Separate the outstandi and list for the Externa                       | •   | Sale of Land list  | Mar/Apr    | Sep/Oct    |
| External recovery agent   | Collate data and send to R&R  | 14 days +  | Apr        | Oct        |
|   | Letter of Demand –<br>pay or arrange<br>payment plan  | 14 days to respond   | Apr        | Oct        |
| No response to Letter of Magistrates Court                            | of Demand – Statemer  | nt of Claim files with   |            |            |
| No response to Statem Judgment letter is issue                        |   | ce filed – a Pre   |            |            |
| No response to pre jud<br>Council to proceeded t<br>Magistrates Court | •   |  |            |            |
| Once Judgment entere issue a Post Judgment                            | •   | tions received R&R   |            |            |
| Sale of Land for rate<br>arrears greater than 3<br>years              | Final Notice for<br>Intention to Sell for<br>Arrears of Rates –<br>Final Payment<br>Request | 28 days<br>(not required<br>under the Local<br>Government Act)                 | Apr-May    | Oct-Nov    |
|   | Report to Council   | Once approved – rates balance must be paid in full, no payment plans allowable | May/Jun    | Nov/Dec    |

There were 5,340 properties referred to R&R during 2013/14, totalling \$11.1 million, of which 3,411 properties were paid in full or entered payment plans. There were 1,929 properties filed in the Magistrate's Court with 1,884 properties being served a Statement of Claim. All attempts are being made to locate the remaining 45 properties. Overall, \$9.2 has been received by Council.

#### Legal

This report ensures that council complies with its legislative obligations with respect to financial reporting in accordance with Section 204 of the *Local Government Regulation 2012*.

Investment of funds is in accordance with the provisions of the *Statutory Bodies Financial Arrangements Act 1982* and the associated Regulations and the *Local Government Act 2009*.

#### **Policy**

Council's Investment Policy.

#### Risk

The current risks associated with the operating result are as follows:

- the risk that the State Government will transfer State Penalties Enforcement Register (SPER) debt back to local councils, who will then have to manage their own debt collection.
- 2. There is a claim for an additional \$22 million in cash transfer from Noosa shire Council. This claim has been sent to the Minister who has initiated an independent process to determine the validity. An additional \$22 million in cash transfer would be shown as a loss on disposal and decrease the Sunshine Coast Cash balance.

#### **Previous Council Resolution**

On 25 June 2013 council adopted the 2013/2014 budget.

On 19 September 2013 council adopted the Budget Review 1 2013/2014.

On 12 December 2013 council adopted the Budget Review 2 2013/2014.

On 18 February 2014 council resolved in SM14/12 section (b) to amend the 2013/2014 budget by increasing the Strategic Land and Commercial Properties capital budget by an amount of \$5.9 million.

On 27 February 2014, council resolved in OM14/19 section (b) to amend the 2013/2014 budget by increasing the Strategic Land and Commercial Properties capital budget by an amount of \$755,000.

On 24 April 2014 council adopted the Budget Review 3 2013/2014 (OM14/53).

On 22 May 2014, council made the following resolution (OM14/82).

"That Council, in relation to the Acquisition of the Omrah Avenue Caloundra property, refer the potential acquisition to the budget review process for consideration during the 2014/2015 financial year."

#### **Related Documentation**

There is no related documentation for this report.

#### **Critical Dates**

There are no critical dates for this report.

#### Implementation

There are no implementation details to include in this report.



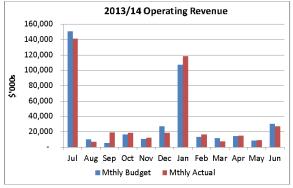
# Financial Performance Report June 2014

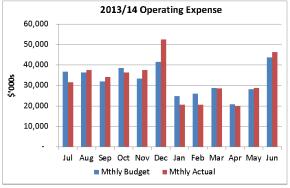


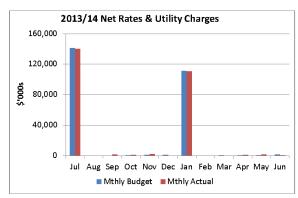
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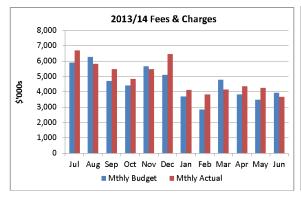
| FINANCIAL PERFORMANCE REPORT |                              |                             |                             |                   |                    |               |
|------------------------------|------------------------------|-----------------------------|-----------------------------|-------------------|--------------------|---------------|
| HEADLINE - OPERATING         |                              |                             |                             |                   |                    |               |
|                              | Ann                          | nual                        |                             | Y                 | ΓD                 |               |
|                              | Original<br>Budget<br>\$000s | Current<br>Budget<br>\$000s | Current<br>Budget<br>\$000s | Actuals<br>\$000s | Variance<br>\$000s | Variance<br>% |
| Operating Revenue            | 400,295                      | 405,457                     | 405,457                     | 408,465           | 3,007              | 0.7%          |
| Operating Expenses           | 387,582                      | 390,434                     | 390,434                     | 394,200           | 3,766              | 1.0%          |
| Operating Result             | 12,713                       | 15,024                      | 15,024                      | 14,264            | (759)              | (5.1%)        |
| NET Result                   | 54,287                       | 58,763                      | 58,763                      | (970,947)         | (1,029,710)        | (1752.3%)     |

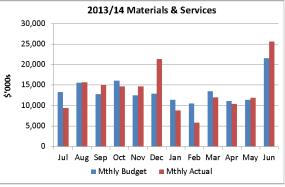






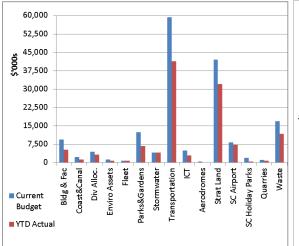


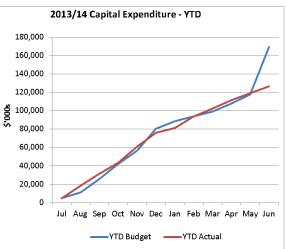




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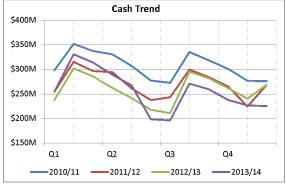
| FINANCIAL PERFORMANCE REPORT              |                              |                             |                             |                   |                    |               |  |  |
|---|------------------------------|-----------------------------|-----------------------------|-------------------|--------------------|---------------|--|--|
| HEADLINE - CAPITAL                        |                              |                             |                             |                   |                    |               |  |  |
|   | Anr                          | ual                         |                             | YI                | D                  |               |  |  |
|   | Original<br>Budget<br>\$000s | Current<br>Budget<br>\$000s | Current<br>Budget<br>\$000s | Actuals<br>\$000s | Variance<br>\$000s | Variance<br>% |  |  |
| Capital Revenues (included in NET Result) | 37,101                       | 39,268                      | 39,268                      | 54,245            | 14,977             |               |  |  |
| Other Capital Revenues                    | 86,410                       | 79,018                      | 79,018                      | 80,141            | 1,122              |               |  |  |
| Total Capital Revenues                    | 123,511                      | 118,285                     | 118,286                     | 134,385           | 16,099             |               |  |  |
| Capital Works Expenditure                 | 109,270                      | 169,569                     | 169,569                     | 126,627           | (42,942)           | (25.3%)       |  |  |
| Other Capital Expenditure                 | 41,150                       | 32,916                      | 32,916                      | 42,319            | 9,402              |               |  |  |
| Total Capital Expenditure                 | 150,420                      | 202,485                     | 202,485                     | 168,946           | (33,539)           |               |  |  |
| Funds from General Revenue                | 26,909                       | 84,200                      | 84,199                      | 34,561            | (49,639)           |               |  |  |

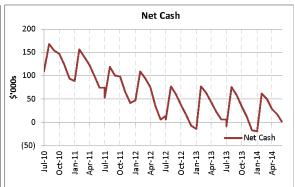


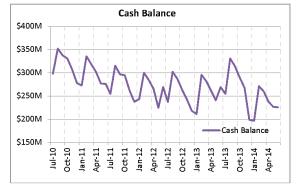


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#### FINANCIAL PERFORMANCE REPORT June 2014 **HEADLINE - CASH & BALANCE SHEET** Annual YTD Original Current Actuals Budget **Budget** \$000s \$000s \$000s CASH FLOWS Opening Cash 196,241 261,865 261,336 Net Cash Inflow/(Outflows) from: 50,579 21,834 **Operating Activities** 48,186 (93,697) (144,352) (36,699) **Investing Activities** Financing Activities 476 1,484 (25,048)Net Increase/(decrease) in Cash Held (45,035) (92,289) (39,912)Cash at year end 151,206 169,576 221,424 BALANCE SHEET Total Current Assets 216.289 234.659 273.114 Total Non Current Assets 4,511,393 4,489,306 4,312,584 Total Assets 4,727,682 4,723,965 4,585,697 Total Current Liabilities 70,183 70,183 93,424 Total Non Current Liabilities 240,480 240,480 233,598 Total Liabilities 310,663 310,663 327,022 Net Community Assets/ 4,417,019 4,413,302 4,258,675 Total Community Equity









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#### FINANCIAL PERFORMANCE REPORT

June 2014

#### **HEADLINE - COMMENTARY**

#### **Income & Expense Statement**

The operating result at 30 June 2014 shows an unfavourable variance of \$759,000 compared to the forecast position. This operating result variation is made up of higher than expected revenue of \$3 million and higher than expected operating expenses of \$3.8 million.

#### **Operating Revenues**

Of the \$4.5 million favourable variance in fees and charges, \$2.3 million relates to development applications revenue, across all application types.

Other Fees and Charges that are showing favourable variances to budget include;

- Holiday Parks \$520,000 (offset by \$130,000 of costs)
- Change in Ownership/Search Fees \$451,000
- Quarries external sales \$468,000
- •Parking Infringements \$271,000
- Health Licenses \$269,000

Other Revenue - A number of activities are contributing to the \$1.9 million favourable variance in other revenue. These activities are Sunshine Coast Stadium – increase in revenue \$382,000, Lease/rental income over budget \$341,000, Waste – sale of recoverable materials \$283,000

#### Operating Grants and Subsidies

There is an unfavourable variance against budget of \$2.6 million. \$2.7 million relates to a realignment of reporting periods for the financial assistance grant. In the past prepayments have been received in prior financial years. The government has decided to realign payments so that they align to financial years, which will result in a reduction in payments in the 13/14 financial year. If the payments for 14/15 are made in full, it will result in a \$2.1 million favourable result for the financial year.

#### Operating Expenses

As at June 2014 month end employee costs were over budget by \$3.9 million.

#### Materials and Services

As at June 2014 month end, Materials and Services costs were over budget by \$2.9 million.

During the year end process, \$11.9 million in actual expenditure was transferred from capital to operating. This transfer occurs as the asset accounting team identify expenditure that is unable to be capitalised. This may be due to:

- Expenditure on an asset that does not belong to Council (e.g. streetscape works)
- Expenditure that is incurred and budgeted as part of a capital project, that is not capital in nature (e.g. movement of existing infrastructure to allow a project to proceed)
- Expenditure on design works in prior years, where the subsequent project has been cancelled and therefore no asset will eventuate.

If these transfers to capital were excluded from the variance analysis, materials and services would have been \$7.5 million favourable to budget.

#### Capital Expenditure

As at 30 June 2014, \$126.6 million (74.7%) of Council's \$169.6 million 2013/2014 Capital Works Program was financially expended. As per the comments for materials and services, \$11.9 million in actual expenditure was transferred from capital to operating. If these transfer to operating were excluded from the variance, the capital spend would have been \$137 million or 80.8% financially expended.

#### Other Capital Revenue

As at 31 December 2013, \$1.03 billion in net assets were transferred to Noosa. As per the accounting standards this is recognised by Sunshine Coast Council as a loss. The \$1.03 billion is made up of \$1.09 billion in assets, offset by \$54 million in liabilities.

#### Cach

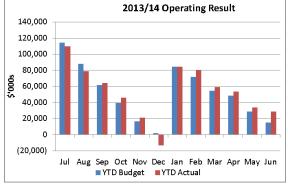
As at 30 June 2014 cash was favourable to budget by \$51.8 million. This is made up of:

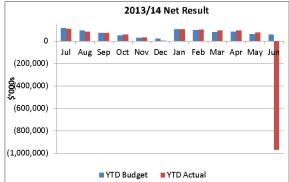
- Lower than budgeted expenditure on capital works of \$42.9 million
- Higher than budgeted capital contributions of \$7.4 million
- Higher than budgeted asset sale proceeds of \$2.4 million

It is anticipated that of the \$51.8 million in favourable cash, \$38 million will be requested to carry over into the 2014/15 financial year. This will result in a positive cash movement of approximately \$14 million

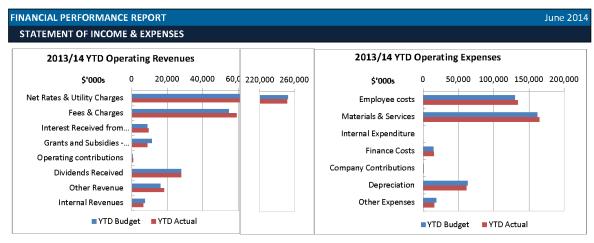
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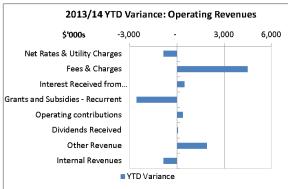
| FINANCIAL PERFORMANCE REPORT                 |                    |                   |                   |             |             |           | June 2014          |
|--|--------------------|-------------------|-------------------|-------------|-------------|-----------|--------------------|
| STATEMENT OF INCOME & EXPENSES               |                    |                   |                   |             |             |           |                    |
|  | Ann                | ual               |                   | Y           | ΓD          |           | Annual             |
|  | Original<br>Budget | Current<br>Budget | Current<br>Budget | Actuals     | Variance    | Variance  | Forecast<br>Budget |
| Operating Revenue                            | \$000s             | \$000s            | \$000s            | \$000s      | \$000s      | %         | \$000s             |
| Gross Rates & Utility Charges                | 262,411            | 262,008           | 262,008           | 261,628     | (381)       | -0.1%     | 262,008            |
| Interest from Rates & Utilities              | 2,053              | 2,053             | 2,053             | 1,914       | (138)       | -6.7%     | 2,053              |
| Less Discounts, Pensioner Remissions         | (11,374)           | (11,374)          | (11,374)          | (11,725)    | (351)       | 3.1%      | (11,374)           |
| Net Rates & Utility Charges                  | 253,090            | 252,687           | 252,687           | 251,817     | (870)       | -0.3%     | 252,687            |
| Fees & Charges                               | 53,274             | 54,684            | 54,684            | 59,174      | 4,490       | 8.2%      | 54,684             |
| Interest Received from Investments           | 8,512              | 9,012             | 9,012             | 9,487       | 475         | 5.3%      | 9,012              |
| Grants and Subsidies - Recurrent             | 10.780             | 11,391            | 11.391            | 8,798       | (2,593)     | -22.8%    | 11.391             |
| Operating contributions                      | 570                | 570               | 570               | 961         | 391         | 68.5%     | 570                |
| Interest received from Unitywater            | 26,205             | 25,205            | 25,205            | 25,211      | 6           | 0.0%      | 25,205             |
| Dividends Received                           | 27,001             | 28,001            | 28,001            | 28,066      | 65          | 0.2%      | 28,001             |
| Other Revenue                                | 13,249             | 16,333            | 16,333            | 18,231      | 1,898       | 11.6%     | 16,333             |
| Internal Revenues                            | 7,614              | 7,575             | 7,575             | 6,720       | (854)       | -11.3%    | 7,575              |
| Community Service Obligations                | 7,014              | 0,5,5             | 0,575             | 0,720       | (034)       | 0.0%      | ,,5,5              |
| Total Operating Revenue                      | 400,295            | 405,457           | 405,457           | 408,465     | 3,007       | 0.7%      | 405,457            |
| Operating Expenses                           | 1,                 | ,                 | ,                 |             |             |           | ,                  |
| Employee costs                               | 130,879            | 130,597           | 130,597           | 134,502     | 3,905       | 3.0%      | 130,596            |
| Materials & Services                         | 152,860            | 162,375           | 162,375           | 165,266     | 2,892       | 1.8%      | 162,375            |
| Internal Expenditure                         | 152,800            | 0                 | 102,373           | 105,200     | 2,832       | 0.0%      | 102,373            |
| Finance Costs                                | 14,197             | 14,564            | 14,564            | 15,211      | 648         | 4.4%      | 14,564             |
| Company Contributions                        | 1,152              | 1,152             | 1,152             | 1,152       | (0)         | 0.0%      | 1,152              |
| Depreciation                                 | 70,510             | 63,118            | 63,118            | 61,859      | (1,260)     | -2.0%     | 63,118             |
| Other Expenses                               | 17,984             | 18,629            | 18,629            | 16,211      | (2,418)     | -13.0%    | 18,629             |
| Competitive Neutrality Adjustments           | 17,304             | 10,025            | 10,025            | 10,211      | (2,410)     | -100.0%   | 10,023             |
| Total Operating Expenses                     | 387,582            | 390,434           | 390,434           | 394,200     | 3,766       | 1.0%      | 390,433            |
| Operating Result                             | 12,713             | 15,024            | 15,024            | 14,264      | (759)       | -5.1%     | 15,024             |
| Capital Revenue                              |                    |                   |                   |             |             |           |                    |
| Capital Revenue Capital Grants and Subsidies | 2,900              | 12,662            | 12,662            | 10,810      | (1,852)     | -14.6%    | 12.662             |
| Capital Contributions                        | 7,201              | 7,206             | 7,206             | 14,577      | 7,371       | 102.3%    | 7,206              |
| Contributed Assets.                          | 27,000             | 19,400            | 19,400            | 28,858      | 9,458       | 48.8%     | 19,400             |
| Other Capital Revenue                        | 4,472              | 4,472             | •                 | (1,039,457) | · '         | -23343.7% | 4,472              |
| Total Capital Revenue                        | 41,573             | 43,740            | 43,740            |             | (1,043,323) | -2352.4%  | 43,740             |
| ·  | ·                  | •                 | · ·               |             |             | 1752 20/  | ·                  |
| Net Result                                   | 54,287             | 58,763            | 58,763            | (970,947)   | (1,029,710) | -1752.3%  | 58,764             |

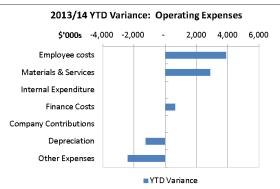




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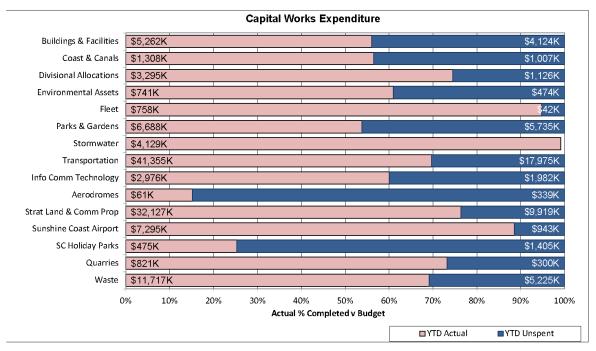






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| FINANCIAL PERFORMANCE REPORT         |                              |                             |                   |                  |                                   |                              |
|--------------------------------------|------------------------------|-----------------------------|-------------------|------------------|-----------------------------------|------------------------------|
| CAPITAL EXPENDITURE                  |                              |                             |                   |                  |                                   |                              |
|                                      | Ann                          | nual                        |                   | YTD              |                                   | Annual                       |
| Capital Works Program                | Original<br>Budget<br>\$000s | Current<br>Budget<br>\$000s | Budget<br>\$'000s | Actual<br>\$000s | % of<br>Annual<br>Budget<br>Spent | Forecast<br>Budget<br>\$000s |
| Buildings and Facilities             | 6,548                        | 9,386                       | 9,386             | 5,358            | 57.1%                             | 9,386                        |
| Coast and Canals                     | 1,949                        | 2,315                       | 2,315             | 1,494            | 64.5%                             | 2,315                        |
| Divisional Allocations               | 3,100                        | 4,418                       | 4,375             | 3,441            | 77.9%                             | 4,375                        |
| Environmental Assets                 | 1,238                        | 1,215                       | 1,215             | 1,006            | 82.9%                             | 1,215                        |
| Fleet                                | 1,000                        | 800                         | 800               | 786              | 98.3%                             | 800                          |
| Parks and Gardens                    | 10,317                       | 12,424                      | 12,424            | 9,645            | 77.6%                             | 12,424                       |
| Stormwater                           | 4,161                        | 4,094                       | 4,094             | 3,400            | 83.0%                             | 4,094                        |
| Transportation                       | 52,952                       | 59,334                      | 59,376            | 43,736           | 73.7%                             | 59,376                       |
| Information Communication Technology | 3,927                        | 4,958                       | 4,958             | 3,346            | 67.5%                             | 4,958                        |
| Strategic Land & Comm Properties     | 9,422                        | 42,046                      | 42,046            | 33,225           | 79.0%                             | 42,046                       |
| Aerodromes                           | -                            | 399                         | 399               | 69               | 17.2%                             | 399                          |
| Sunshine Coast Airport               | 3,400                        | 8,237                       | 8,237             | 7,539            | 91.5%                             | 8,237                        |
| SC Holiday Parks                     | 1,455                        | 1,880                       | 1,880             | 760              | 40.4%                             | 1,880                        |
| Quarries                             | 150                          | 1,121                       | 1,121             | 667              | 59.5%                             | 1,121                        |
| Waste                                | 9,651                        | 16,942                      | 16,942            | 12,156           | 71.8%                             | 16,942                       |
| TOTAL                                | 109,270                      | 169,569                     | 169,569           | 126,627          | 74.7%                             | 169,569                      |



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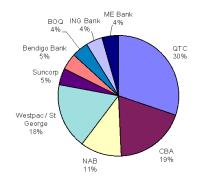
### FINANCIAL PERFORMANCE REPORT INVESTEMENT PERFORMANCE

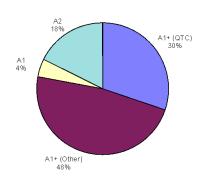
June 2014

| Liquidity as at:         | 30/06/2   | 30/06/2014 |  |  |  |
|--------------------------|-----------|------------|--|--|--|
|                          | \$'000's  |            |  |  |  |
| At-call accounts         |           |            |  |  |  |
| QTC + CBA (exc trust)    | \$107,631 | 47.48%     |  |  |  |
|                          |           |            |  |  |  |
| Maturities within 7 days | \$0       | 0.00%      |  |  |  |
| Total at-call            | \$107,631 | 47.48%     |  |  |  |
| Investment Policy Target | ·         | 10.00%     |  |  |  |

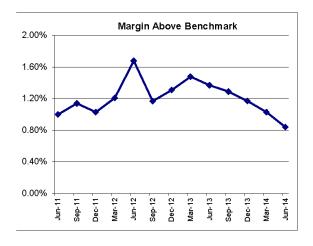
| INVESTMENT SUMMARY AS AT (including Trust) |            |       |            |       |            |       | Investment Policy   |                 |
|--|------------|-------|------------|-------|------------|-------|---------------------|-----------------|
|  | 30/06/2014 |       | 31/05/2014 |       | 30/06/2013 |       | Individual<br>Limit | Group<br>Limits |
| A1+ (QTC)                                  | \$68,447   | 30.2% | \$68,263   | 29.8% | \$41,285   | 15.5% | 100%                | 100%            |
| A1+ (Other)                                | \$108,229  | 47.7% | \$111,036  | 48.4% | \$160,736  | 60.2% | 35%                 | 100%            |
| A1   | \$10,000   | 4.4%  | \$10,000   | 4.4%  | \$10,000   | 3.7%  | 30%                 | 30%             |
| A2   | \$40,000   | 17.6% | \$40,000   | 17.4% | \$55,000   | 20.6% | 10%                 | 30%             |
| TOTAL                                      | \$226,676  |       | \$229,299  |       | \$267,021  |       |                     |                 |

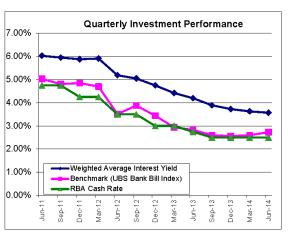
#### Investment Portfolio





#### Investment Performance





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