ATTACHMENT 3

BUSINESS ACTIVITY FULL COST RECOVERY PERFORMANCE

Based on 2011-2012 Actual

| | Waste and Resources Management | Sunshine Coast Airport | Sunshine Coast Holiday Parks | Quarries Business Unit |
|--|--------------------------------------|------------------------------|---------------------------------------|------------------------------|
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Operating Revenue | \$55,241 | \$13,032 | \$14,081 | \$8,008 |
| Community Service Obligations | \$995 | \$91 | \$0 | \$111 |
| Total Operating Revenue | \$56,236 | \$13,123 | \$14,081 | \$8,119 |
| Operating Expenditure excluding interest | \$42,815 | \$5,120 | \$5,996 | \$7,025 |
| Depreciation | \$2,147 | \$1,365 | \$607 | \$406 |
| Competitive Neutrality Costs | \$322 | \$511 | \$228 | \$32 |
| Total Operating Expenditure | \$45,284 | \$6,997 | \$6,832 | \$7,463 |
| Earnings before interest and tax | \$10,952 | \$6,126 | \$7,249 | \$656 |
| Return on Capital (pre-tax nominal) | 11.1% | 9.8% | 19.9% | 13.3% |
| Weighted average cost of capital \$ | \$9,284 | \$8,691 | \$4,280 | \$547 |
| % | 10.2% | 12.5% | 13.1% | 11.9% |
| Value of Council's Investment in the Business Activity | \$71,334 | \$84,063 | \$42,871 | \$6,249 |

Source: T1 Financials 2011-2012 Actual

Note: Weighted average cost of capital and Return on Capital are calculated on a pre-tax nominal basis.

Value of Council's Investment in the Business Activity excludes strategic land holdings.