8.4.2 MAY 2017 FINANCIAL PERFORMANCE REPORT

File No:	Financial Reports
Author:	Coordinator Financial Services Corporate Services Department
Attachments:	Att 1 - May 2017 Financial Performance Report

PURPOSE

To meet Council's legislative obligations, a monthly report is to be presented to Council on its financial performance and investments.

EXECUTIVE SUMMARY

This monthly financial performance report provides Council with a summary of performance against budget as at 31 May 2017 in terms of the operating result and delivery of the capital program.

The operating result at 31 May 2017 shows a positive variance of \$2.6 million compared to the forecast position.

Operating Performance

Table 1: Operating Result as at 31 May 2017

	Current	YTD Current		YTD	
May 2017	Budget	Budget	YTD Actual	Variance	Variance
	\$000	\$000	\$000	\$000	%
Operating Revenue	418,101	388,918	396,179	7,260	1.9
Operating Expenses	395,282	349,195	353,849	4,654	1.3
Operating Result	22,819	39,723	42,330	2,607	6.6

Achievement of the full year budgeted operating result will allow Council to meet its debt repayments and capital expenditure commitments.

As at 31 May 2017, \$172.1 million (75.6%) of Council's \$227.4 million 2016/17 Capital Works Program was financially expended.

The core Council Capital Program has progressed 76.4% of budget, an actual spend of \$110.5 million.

Council's investment portfolio remains within the guidelines established under the Investment Policy.

OFFICER RECOMMENDATION

That Council receive and note the report titled "May 2017 Financial Performance Report".

FINANCE AND RESOURCING

There are no finance and resourcing implications from this report.

CORPORATE PLAN

Corporate Plan Goal:	An outstanding organisation
Outcome:	5.3 - A financially sustainable organisation
Operational Activity:	5.3.7 - Sustainable financial position maintained.

CONSULTATION

Portfolio Councillor Consultation

Consultation has been undertaken with the Portfolio Councillor.

Internal Consultation

All departments and branches participated in the formation of the recommendations associated with this report.

External Consultation

No external consultation is required for this report.

Community Engagement

No community engagement is required for this report.

PROPOSAL

Achievement of the full year budgeted operating result of \$22.8 million will allow Council to meet its debt repayments and capital expenditure commitments.

The operating result at 31 May 2017 shows a positive variance of \$2.6 million compared to the forecast position.

Operating Revenue

Year to date revenues as at 31 May 2017 of \$396.2 million shows a positive variance of \$7.3 million.

Operating Revenue Large Variances	YTD Current Budget \$000	YTD Actual \$000	YTD Variance \$000	Variance %
Fees and Charges	61,034	62,997	1,963	3.2
Other Revenue	11,529	12,977	1,447	12.6
Internal Sales/Recoveries	5,553	7,874	2,321	41.8

Table 2: Substantial Revenue variances as at 31 May 2017

Fees and Charges

Fees and charges revenue of \$63 million, is \$2 million ahead of year to date budget, consistent with the April result. Significant variances include:

- \$644,000 relates to increased revenues at the Sunshine Coast Holiday Parks with some associated increased expenditure. Revenues continue to exceed expectations following Budget Review 3 and the May result is indicative of the year end position based on prior year trends.
- \$593,000 across the Community Response Branch, predominantly relating to infringements. This variance is partially offset by higher employee costs.
- \$229,000 is attributable to development service revenue being ahead of budget and equates to 2% of the year to date budget. This relates to market driven volumes continuing above expectation following budget review 3.
- \$202,000 relates to increased revenue at Council's refuse tip centres.

Other Revenue

Other revenue has exceeded the year to date budget by \$1.4 million, this is made up of:

- Higher sales of recoverable materials at the Waste facilities by \$369,000
- \$303,000 across the organisation for recoupment of expenditure
- \$158,000 associated with Road Maintenance Levies
- \$103,000 in higher Lease Revenue

Internal Sales/Recoveries

The variance to budget as at 31 May 2017 predominantly relates to higher recoveries from capital for the sale of Quarry products of \$2.1 million. Associated increased expenditure has also been incurred to generate product and manage stock piling.

Operating Expenses

Year to date expenditure as at 31 May 2017 of \$353.8 million shows a variance over budget of \$4.7 million.

Operating Expenditure Large Variances	YTD Current Budget \$000	YTD Actual \$000	YTD Variance \$000	Variance %
Employee Costs	119,274	121,028	1,754	1.5
Materials and Services	139,273	140,971	1,698	1.2
Finance Costs	10,088	10,904	816	8.1

Table 3: Substantial Expenditure variances as at 31 May 2017

Employee Costs

As at 31 May 2017 employee costs were above budget by \$1.8 million. Employee expenditure to deliver projects across capital, operating and region making is above budget by \$857,000, whereby funding is balanced at project level.

Core employee costs were above budget by \$897,000 or 0.8%. Remaining budgets to June compared with YTD Actual indicates this variance should be slightly lower at year end.

Materials and Services

As at 31 May 2017, materials and services costs were above budget by \$1.7 million or 1.2%.

\$923,000 relates to capital project costs that are required to be expensed. This is anticipated to increase at year end following the finalisation and review of capital expenditure for asset recognition.

Projects are predominantly underspent and offset by higher costs associated with timing issues in Region Making Projects. Core materials expenditure is also under budget across most departments, however this is to a lesser extent than in previous months.

Finance Costs

Finance costs are ahead of budget by \$816,000 as a result of interest associated with Region Making Projects being expensed to operating.

Capital Revenue

Contributed assets account for most of the year to date variance in Capital Revenue of \$50 million at 31 May 2017. Cash contributions are also ahead of budget accounting for \$3.3 million of the variance.

Capital Expenditure

As at 31 May 2017, \$172.1 million (75.6%) of Council's \$227.4 million 2016/17 Capital Works Program was financially expended.

The core Council Capital Program has progressed with an actual spend of \$110.5 million, which is 76.4% of the \$144.6 million program and right on forecast with the YTD budget.

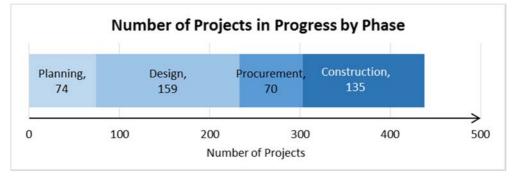
Capital Works Program	Forecast Budget \$000	YTD Forecast Budget \$000	YTD Actual \$000	YTD Variance	% Variance on YTD budget
Aerodromes	212	147	158	11	7.5
Buildings and Facilities	11,522	9,021	8,673	(348)	(3.9)
Coast and Canals	1,620	1,462	1,404	(58)	(4.0)
Divisional Allocations	3,548	1,386	1,498	112	8.1
Environmental Assets	4,971	4,956	5,010	54	1.1
Fleet	3,066	2,037	2,051	14	0.7
Holiday Parks	3,121	2,824	2,810	(14)	(0.5)
Information Technology	2,524	1,943	2,098	156	8.0
Parks and Gardens	16,647	13,684	14,046	361	2.6
Quarries	459	109	213	104	94.9
Stormwater	4,737	2,989	2,728	(261)	(8.7)
Strategic Land and Commercial Properties	19,157	11,951	11,801	(150)	(1.3)
Sunshine Coast Airport	4,726	3,029	3,191	162	5.3
Transportation	57,632	45,431	46,080	650	1.4
Waste	10,653	9,537	8,744	(793)	(8.3)
Total SCC Core Capital Program	144,595	110,506	110,505	(1)	(0.0)
Corporate Major Projects	9,542	5,565	5,471	(94)	(1.7)
Maroochydore City Centre	24,485	17,459	16,028	(1,431)	(8.2)
Solar Farm	34,495	32,928	33,016	88	0.3
Sunshine Coast Airport Runway	14,331	7,971	7,037	(934)	(11.7)
Total Other Capital Program	82,852	63,923	61,552	(2,371)	(3.7)
TOTAL	227,447	174,428	172,056	(2,372)	(1.4)

Table 4: Capital expenditure variances by program as at 31 May 2017

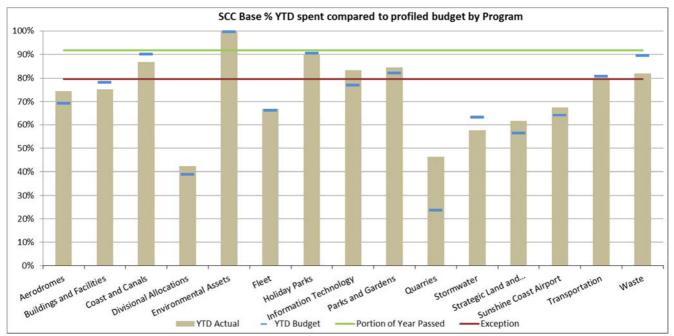
Table 5: Projects by status (SCC Base Only)

Project summary by Job status (SCC Base only)	Number of Capital Jobs	%	Current Budget \$000	%
Not Started	29	2.6	707	0.5
Works in Progress	438	38.6	73,038	50.5
Complete	612	53.9	69,651	48.2
On Hold/Cancelled	57	5.0	1,199	0.8
Total	1,136		144,595	

In the quarter to date, 130 jobs progressed to completed status with 438 jobs remaining in progress. The financial completion target for 2016/2017 remains within the 90% to 95% range.







The programs falling below the exception line at 31 May 2017 account for one third of the total core program. Within this group, strategic land and commercial properties is the largest contributor having recognised additional acquisitions during Budget Review 3. A number of settlements are anticipated in June. The other significant programs are detailed below.

Buildings and Facilities

Construction is in progress or completed on 80% of the \$11.5 million program and expenditure to date on these projects is 86% of the budget. The remaining 20% is mostly attributable to forward design works which will inform delivery on future years' budgets.

Stormwater

Of the \$4.7 million program 67% of the Stormwater projects are either under construction or finalised. Significant expenditure is anticipated in June to progress the larger projects.

Sunshine Coast Airport

The \$4.7 million program has progressed with 68% expended as at 31 May 2017. All projects have commenced with the exception of the Terminal Retail Refurbishment. This project is now planned to be undertaken in 2017/2018.

Investment Performance

- All investment parameters remain within the guidelines established by the Investment Policy.
- For the month ending 31 May 2017 Council had \$293 million cash (excluding Trust Fund) with an average interest rate of 2.70%, being 0.91% above benchmark. This is compared to the same period last year with \$308 million cash (excluding Trust Fund) where the average interest rate was 2.86%, being 0.48% above benchmark.
- The benchmark used to measure performance of cash funds is Bloomberg AusBond Bank Bill Index (BAUBIL) and the Bank Bill Swap Rate (BBSW) for term deposits.

Legal

This report ensures that Council complies with its legislative obligations with respect to financial reporting in accordance with Section 204 of the *Local Government Regulation 2012*.

Investment of funds is in accordance with the provisions of the *Statutory Bodies Financial Arrangements Act 1982* and the associated Regulations and the *Local Government Act 2009.*

Policy

Council's 2016/17 Investment Policy.

Risk

Failure to achieve the budgeted operating result will negatively impact Council's capacity to complete its capital expenditure program.

Previous Council Resolution

Special Meeting Budget 16 June 2016 (SM16/16)

That Council:

- (a) receive and note the report titled "Adoption of the 2016/2017 Budget and Forward Estimates for the 2017/2018 to 2025/2026 Financial Years"
- (b) adopt the 2016/2017 Budget Schedules (Appendix A) including Forward Estimates and
- (c) adopt the 2016/2017 Capital Works Program, endorse the indicative four-year program for the period 2017/2018 to 2020/2021, and note the five-year program for the period 2021/2022 to 2025/2026 (Appendix B).

Ordinary Meeting Budget 15 September 2016 (OM16/163)

That Council:

- (a) receive and note the report titled "Budget Review 1 2016/17" and
- (b) adopt the amended 2016/17 Budget Financial Statements to include the identified operating and capital budget adjustments (Appendix A).

Ordinary Meeting 8 December 2016 (OM16/221)

That Council:

- (a) receive and note the report titled "Budget Review 2 2016/17"
- (b) adopt the amended 2016/17 Budget Financial Statements to include the identified operating and capital budget adjustments (Appendix A) and
- (c) in addition to (b), amend the 2016/17 budget to include the additional sum of \$50,000 for the Maroochy Basketball Extension.

Ordinary Meeting 20 April 2017 (OM17/59)

That Council:

(a) receive and note the report titled "Budget Review 3 2016/17" and

(b) adopt the amended 2016/17 Budget Financial Statements to include the identified operating and capital budget adjustments (Appendix A).

Ordinary Meeting 18 May 2017 (OM17/74)

That Council:

- (a) receive and note the report titled "March 2017 Financial Performance Report"
- (b) amend the 2016/17 budget to include the additional sum of \$2.85 million for the Solar Farm Project
- (c) amend the 2016/17 budget to include the additional sum of \$970,000 for the acquisition of land and
- (d) amend the 2016/17 budget to reflect gross proceeds from the sale of land of \$1.2 million.

Related Documentation

2016/17 Adopted Budget

Critical Dates

There are no critical dates for this report.

Implementation

There are no implementation details to include in this report.

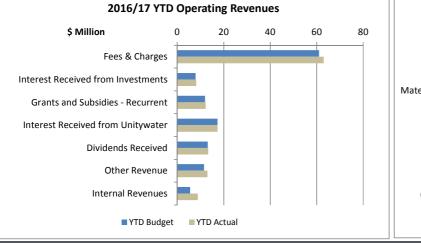


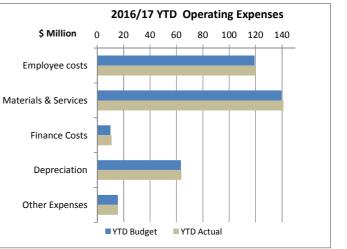
Financial Performance Report

May 2017

FINANCIAL PERFORMANCE REPORT

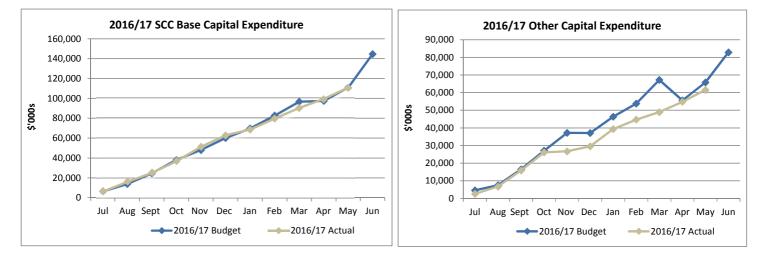
FINANCIAL PERFORMANCE REPORT HEADLINE - OPERATING							١
	Annual YTD						
	Original Budget \$000s	Current Budget \$000s	Current Budget \$000s	Actuals \$000s	Variance \$000s	Variance %	
Operating Revenue	418,965	418,101	388,918	396,179	7,260	1.9%	
Operating Expenses	388,041	395,282	349,195	353,849	4,654	1.3%	
Operating Result	30,924	22,819	39,723	42,330	2,607	6.6%	
NET Result	125,449	150,285	140,281	192,874	52,594	37.5%	





HEADLINE - CAPITAL

	Ann	ual	YTD			
	Original Budget \$000s	Current Budget \$000s	Current Budget \$000s	Actuals \$000s	Variance \$000s	Variance %
Capital Revenue	94,525	127,466	100,557	150,544	(49,987)	
Other Capital Revenues	68,920	69,763	63,446	67,203	(3,757)	
Total Capital Revenues	163,445	197,229	164,003	217,747	(53,744)	
Capital Works Expenditure	252,677	227,447	174,428	171,934	2,494	(1.43%)
Other Capital Expenditure	60,000	80,000	59,993	137,425	(77,432)	
Total Capital Expenditure	312,677	307,447	234,421	309,359	(74,938)	
Funds from General Reserve	149,232	110,218	70,418	91,612	(21,195)	



May 2017

FINANCIAL PERFORMANCE REPORT					
HEADLINE - CASH AND BALANCE SHEET					
	Annual		Y		
	Original	Current	Actuals	Forecast	Variance
	Budget	Budget		Budget	
	\$000s	\$000s	\$000s	\$000s	\$000s

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CASH	FLOWS

225

200

175

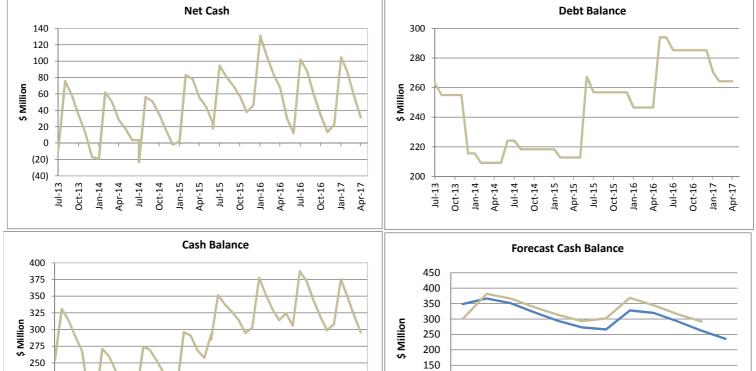
Oct-13 -

Jan-14 -Apr-14 -Jul-14 -Oct-14 -

Jul-13 -

Jan-15 -Apr-15 -Jul-15 -Jul-16 -Jul-16 -Jul-16 -Oct-16 -Oct-16 -

Opening Cash	295,509	318,565	318,565	318,565	0
Net Cash Inflow/(Outflows) from:					
Operating Activities	90,790	85,719	107,784	84,746	23,038
Investing Activities	(212,119)	(170,993)	(117,117)	(134,635)	17,519
Financing Activities	44,869	44,867	(17,354)	(16,169)	(1,185)
Net Increase/(decrease) in Cash Held	(76,460)	(40,407)	(26,687)	(66,059)	39,371
Cash at year end	219,049	278,158	291,878	252,507	39,371
BALANCE SHEET					
Current Assets	275,784	337,016	321,134		
Non Current Assets	5,119,828	4,979,477	4,885,090		
Total Assets	5,395,612	5,316,493	5,206,224		
Current Liabilities	100,614	103,095	73,420		
Non Current Liabilities	344,682	353,382	306,800		
Total Liabilities	445,296	456,476	380,220		
Net Community Assets/					
Total Community Equity	4,950,316	4,860,017	4,826,004		



Jan-17 -Apr-17 - 100 50

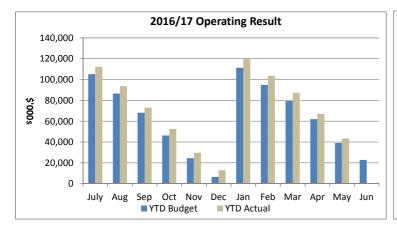
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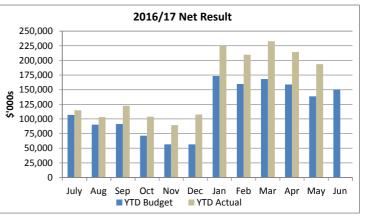
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May-17 Jun-17

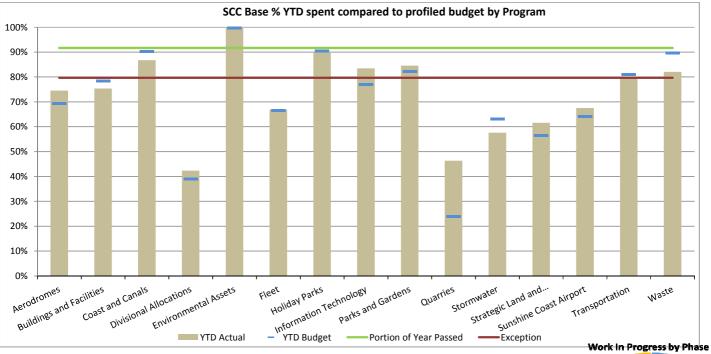
Mar-17 Apr-17

FINANCIAL PERFORMANCE REPORT							
STATEMENT OF INCOME & EXPENSES	Ann	ual	YTD				Annual
	Original Budget	Current Budget	Current Budget	Actuals	Variance	Variance	Forecast Budget
	\$000s	\$000s	\$000s	\$000s	\$000s	%	\$000s
Operating Revenue							
Net Rates and Utility Charges	259,339	260,948	259,236	260,078	842	0.3%	260,948
Fees and Charges	62,787	66,166	61,034	62,997	1,963	3.2%	66,166
Interest Received from Investments	8,603	8,603	7,886	8,055	169	2.1%	8,603
Operating Grants and Subsidies	12,077	12,418	11,974	12,217	243	2.0%	12,418
Operating Contributions	706	1,077	976	1,250	274	28.1%	1,077
Interest Received from Unity Water	23,933	23,933	17,366	17,366	(0)	(0.0%)	23,933
Dividends Received	26,162	26,162	13,365	13,365	0	0.0%	26,162
Other Revenue	19,189	13,086	11,529	12,977	1,447	12.6%	13,086
Internal Sales/Recoveries	6,170	5,710	5,553	7,874	2,321	41.8%	5,710
Community Service Obligations	0	0	(0)	0	0	(100.0%)	0
Total Operating Revenue	418,965	418,101	388,918	396,179	7,260	1.9%	418,101
Operating Expenses							
Employee Costs	128,393	130,066	119,274	121,028	1,754	1.5%	130,066
Materials and Services	161,701	162,794	139,273	140,971	1,698	1.2%	162,794
Internal Materials and Services	0	0	0	0	0	0.0%	0
Finance Costs	9,684	11,084	10,088	10,904	816	8.1%	11,084
Company Contributions	1,421	1,400	1,400	1,400	0	0.0%	1,400
Depreciation Expense	68,920	69,233	63,446	63,769	323	0.5%	69,233
Other Expenses	17,924	20,706	15,714	15,776	62	0.4%	20,706
Competitive Neutrality Adjustments	(0)	(0)	(0)	0	0	0.0%	(0)
Total Operating Expenses	388,041	395,282	349,195	353,849	4,654	1.3%	395,282
Operating Result	30,924	22,819	39,723	42,330	2,607	6.6%	22,819
Capital Revenue							
Capital Grants and Subsidies	12,525	19,487	16,105	14,950	(1,155)	(7.2%)	19,487
Capital Contributions - Cash	22,000	27,979	24,460	27,805	3,344	13.7%	27,979
Capital Contributions - Fixed Assets	60,000	80,000	59,993	107,790	47,798	79.7%	80,000
Total Capital Revenue	94,525	127,466	100,557	150,544	49,987	49.7%	127,466
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Net Result	125,449	150,285	140,281	192,874	52,594	37.5%	150,285

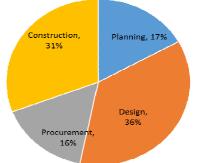




FINANCIAL PERFORMANCE REPORT							May 2017	
CAPITAL EXPENDITURE								
	Annual			YTD				
	Original	Current	Budget	Actuals		% of FY		
Capital Works Program	Budget	Budget			Variance on	budget	YTD Variance	
	\$000s	\$000s	\$000s	\$000s	YTD budget	spent	\$000s	
Aerodromes	175	212	147	158	7.5%	74.5%	11	
Buildings and Facilities	9,156	11,522	9,021	8,673	-3.9%	75.3%	(348)	
Coast and Canals	1,220	1,620	1,462	1,404	-4.0%	86.7%	(58)	
Divisional Allocations	4,424	3,548	1,386	1,498	8.1%	42.2%	112	
Environmental Assets	4,837	4,971	4,956	5,010	1.1%	100.8%	54	
Fleet	3,000	3,066	2,037	2,051	0.7%	66.9%	14	
Holiday Parks	2,254	3,121	2,824	2,810	-0.5%	90.0%	(14)	
Information Technology	2,827	2,524	1,943	2,098	8.0%	83.1%	156	
Parks and Gardens	12,814	16,647	13,684	14,046	2.6%	84.4%	361	
Quarries	580	459	109	213	94.9%	46.3%	104	
Stormwater	4,697	4,737	2,989	2,728	-8.7%	57.6%	(261)	
Strategic Land and Commercial Properties	5,431	19,157	11,951	11,801	-1.3%	61.6%	(150)	
Sunshine Coast Airport	3,198	4,726	3,029	3,191	5.3%	67.5%	162	
Transportation	54,179	57,632	45,431	46,080	1.4%	80.0%	650	
Waste	12,793	10,653	9,537	8,744	-8.3%	82.1%	(793)	
Total SCC Base Capital Program	121,584	144,595	110,506	110,505	0.0%	76.4%	(1)	
Corporate Major Projects	21,271	9,542	5,565	5,471	-1.7%	57.3%	(94)	
Maroochydore City Centre	53,083	24,485	17,459	16,028	-8.2%	65.5%	(1,431)	
Solar Farm	30,915	34,495	32,928	33,016	0.3%	95.7%	88	
Sunshine Coast Airport Runway	25,825	14,331	7,971	7,037	-11.7%	49.1%	(934)	
Total Region Making Capital Program	131,093	82,852	63,923	61,552	-3.7%	74.3%	(2,372)	
TOTAL	252,677	227,447	174,428	172,056	-1.4%	75.6%	1	



Project summary by Job status (SCC Base only)	only) Number of Capital Jobs		Current Budget \$000	%	
Not Started	29	2.6	707	0.5	
Works in Progress	438	38.6	73,038	50.5	
Complete	612	53.9	69,651	48.2	
On Hold	57	5.0	1,199	0.8	
Total	1,136		144,595		



FINANCIAL PERFORMANCE REPORT

INVESTMENT PERFORMANCE

Liquidity as at:	31/05/2017			
	\$'000's			
At-call accounts				
QTC + CBA (excl. trust)	\$92,710 31.0			
Maturities within 7 days	\$0	0.00%		
Total at-call	\$92,710	31.03%		
Investment Policy Target		10.00%		

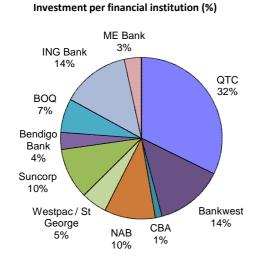
\$'000's
\$45,000
\$60,000

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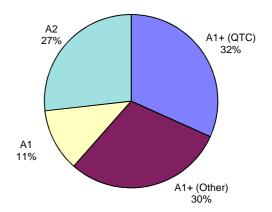
Total	\$200,000	20
1 year - 3 years	\$0	0
180-364 days	\$10,000	1
90-179 days	\$65,000	6
60-89 days	\$20,000	2
30-59 days	\$60,000	6

INVESTMENT SUMMARY (including Trust) as at:						Investment Policy		
	31/05/2017		28/02/2017		31/05/2016		Individual Limit	Group Limits
A1+ (QTC)	\$94,776	31.7%	\$158,291	42.1%	\$77,263	24.6%	100%	100%
A1+ (Other)	\$88,996	29.8%	\$102,282	27.2%	\$101,291	32.3%	35%	100%
A1	\$35,000	11.7%	\$45,000	12.0%	\$70,000	22.3%	30%	40%
A2	\$80,000	26.8%	\$70,000	18.6%	\$65,000	20.7%	15%	35%
A3	\$0	0.0%	\$0	0.0%	\$0	0.0%	5%	10%
Total Funds	\$298,772		\$375,573		\$313,554			
FUND SUMMARY								
General Funds	\$292,710		\$369,201		\$307,891			
Trust Funds	\$6,062		\$6,373		\$5,663			
Total Funds	\$298,772		\$375,573		\$313,554			

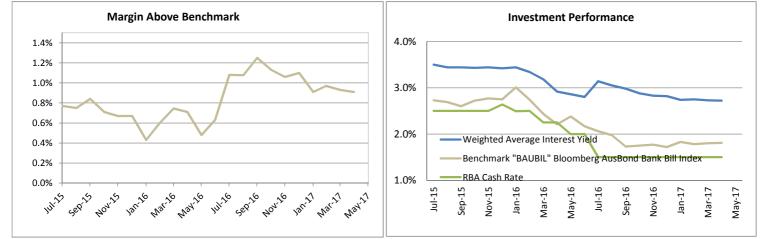
Investment Portfolio



Investment by Standard & Poor's (Short Term Credit Rating)



Investment Performance



Count

5