8.2.1 SEPTEMBER 2017 FINANCIAL PERFORMANCE REPORT

| File No: | Financial Reports |
|--------------|--|
| Author: | Coordinator Financial Services Business Performance Group |
| Appendices: | App A - 2018-2027 Budget Financial Statements |
| Attachments: | Att 1 - September 2017 Financial Performance Report |

PURPOSE

To meet Council's legislative obligations, a monthly report is to be presented to Council on its financial performance and investments. To address ongoing budget variances in advance of the next detailed review, this report also recommends adoption of revisions to the budget.

EXECUTIVE SUMMARY

This monthly financial performance report provides Council with a summary of performance against budget as at 30 September 2017 in terms of the operating result and delivery of the capital program.

The operating result at 30 September 2017 shows a positive variance of \$6.6 million compared to the forecast position from Budget Review 1. The variation is made up of higher than profiled operating revenue and lower than profiled operating expenses as shown in the table below. Further detail is provided in the proposal section of this report.

| April 2017 | Current Budget \$000 | YTD Current Budget \$000 | YTD Actual \$000 | YTD Variance \$000 | Variance % |
|--------------------|----------------------------|--------------------------------|---------------------|--------------------------|---------------|
| Operating Revenue | 434,821 | 163,545 | 167,122 | 3,577 | 2.2 |
| Operating Expenses | 420,565 | 99,733 | 96,703 | (3,030) | 3.0 |
| Operating Result | 14,256 | 63,811 | 70,419 | 6,608 | 10.4 |

Operating Performance

Table 1: Operating Result as at 30 September 2017

Operating Result 14,256 63,811 70,419 6,608 Achievement of the full year budgeted operating result will allow Council to meet its d

Achievement of the full year budgeted operating result will allow Council to meet its debt repayments and capital expenditure commitments.

As at 30 September 2017, \$41.2 million (15.6%) of Council's \$264.1 million 2017/18 Capital Works Program was financially expended.

The core Council Capital Program has progressed 20.6% of budget, an actual spend of \$28.9 million.

Council's investment portfolio remains within the guidelines established under the Investment Policy.

The next major budget review will be conducted in detail from December 2017 for Council consideration in February 2018. To address the major budget variances only reported as at 30 September 2017, a number of budget adjustments are proposed to amend the 2017/18 Budget. These adjustments will:

- Increase the operating result by \$2.5 million to \$16.7 million;
- Increase the capital expenditure budget by \$5.1 million to \$269.2 million, with associated capital revenue of \$260,000;

• Decrease Council's forecast closing cash position by \$2.4 million to \$215.6 million.

OFFICER RECOMMENDATION

That Council

- (a) receive and note the report titled "September 2017 Financial Performance Report" and
- (b) adopt the amended 2017/18 Budget Financial Statements to include the identified operating and capital budget adjustments (Appendix A).

FINANCE AND RESOURCING

There are no finance and resourcing implications from this report.

CORPORATE PLAN

| Corporate Plan Goal: | An outstanding organisation |
|------------------------------|--|
| Outcome: | 5.3 - A financially sustainable organisation |
| Operational Activity: | 5.3.7 - Sustainable financial position maintained. |

CONSULTATION

Portfolio Councillor Consultation

Consultation has been undertaken with the Portfolio Councillor.

Internal Consultation

All departments and branches participated in the formation of the recommendations associated with this report.

External Consultation

No external consultation is required for this report.

Community Engagement

No community engagement is required for this report.

PROPOSAL

This monthly financial performance report provides Council with a summary of performance against budget as at 30 September 2017 in terms of the operating result and delivery of the capital program.

The operating result at 30 September 2017 shows a positive variance of \$6.6 million compared to the forecast position.

Operating Revenue

Year to date revenues as at 30 September 2017 of \$167.1 million shows a positive variance of \$3.6 million.

| Operating Revenue Large Variances | YTD Current Budget \$000 | YTD Actual \$000 | YTD Variance \$000 | Variance % |
|--------------------------------------|-----------------------------------|---------------------|--------------------------|---------------|
| Net Rates and Utility Charges | 132,108 | 133,599 | 1,492 | 1.1 |
| Fees and Charges | 15,355 | 17,165 | 1,810 | 11.8 |
| Other Revenue | 2,209 | 2,803 | 594 | 26.9 |
| Interest Received from Investments | 2,274 | 1,787 | (487) | (21.4) |

Table 2: Substantial Revenue variances as at 30 September 2017

Net Rates and Utility Charges

The favourable variance of \$1.5 million relates somewhat to slightly higher growth in general rates than anticipated, however the variance is mostly attributable to higher cleansing charges. Growth in cleansing charges has experienced a lag from the general rates growth experienced in 2016/17. There is also a higher take up of services at the Sunshine Coast University Hospital.

Fees and Charges

Fees and charges revenue of \$17.2 million, is \$1.8 million ahead of year to date budget as at 30 September 2017. The significant items contributing to this variance are:

- \$802,000 in Waste Management predominantly due to a higher instance of construction and demolition waste than is usual
- \$282,000 variance relating to higher application volumes in Development Services.
- \$463,000 higher fee revenue for Holiday Parks, following high occupancy during the September school holidays. Occupancy for the year to date is 6% higher than 2016/17.

Other Revenue

Other revenue is ahead of the profiled budget to date by \$594,000 this is made up of:

- \$180,000 in Waste Management for higher sales of recyclables and additional revenues for gas flaring.
- \$141,000 for Economic Development workshop fees and stall holders fees generated from the Caloundra Music Festival. Future reports will provide an indication of the net result for the festival.
- \$132,000 generated through sundry recoupments in Community Response.
- \$78,000 favourable variance in sponsorship revenue for Horizon Festival

Interest Received from Investments

As at 30 September 2017 interest received is below budget by \$487,000. The year end result will be impacted by declining interest yields and lower than anticipated cash levels. There will be a watching brief in relation to future interest rates and cash levels.

Budget Adjustments to Operating Revenue

Following the finalisation of the first quarter results, it is proposed to address the stable, ongoing variances through budget adjustments in advance of the mid-year budget review. The following table sets out the proposed budget adjustments, which reflect an increase to the 2017/18 operating revenue budget of \$2.9 million.

Table 3: Revenue Budget Adjustments

| Proposed Budget Adjustment | Current Budget \$'000 | Proposed Adjustment \$'000 | Revised Budget \$'000 |
|---|-----------------------------|----------------------------------|-----------------------------|
| <u>Net Rates and Utility Charges</u> increase as a result of higher volumes for cleansing charges and marginally higher General Rates | 275,190 | 2,109 | 277,299 |
| <u>Fees and Charges</u> increases resulting from higher occupancy at Holiday Parks and abnormal tip usage for construction and demolition waste | 57,183 | 1,039 | 58,222 |
| Interest received from investments - reduced due to lower than anticipated rates and cash levels | 9,374 | (500) | 8,874 |
| Operating Grants and Subsidies - First Five Forever Grant transfer to capital, for expenditure on customised park seats | 7,103 | (260) | 6,844 |
| TOTAL OPERATING REVENUE ADJUSTMENTS | | 2,388 | |

Operating Expenses

Year to date expenditure as at 30 September 2017 of \$96.7 million shows a variance under budget of \$3.0 million.

Employee Costs

As at 30 September 2017 employee costs are tracking to budget, with the year to date variance less than 0.5%.

Materials and Services

Materials and services account for the majority of the expenditure variance as at 30 September 2017, having underspent budget by \$3.2 million. The variance to budget predominantly relates to core programs and is consistent across all departments. This is in line with the usual trend for the early part of the financial year.

The largest variance, \$767,000 is attributable to Waste Management and is made up of several minor variances across multiple activities. Operational savings may be recognised for reduced leachate removal costs due to capital improvements. This will be monitored over the coming months.

The materials and services budget will be adjusted, as a result of the additional commissions and utilities payable in relation to higher Holiday Park revenue and the transfer of budget to capital for the First Five Forever grant, as shown in the table below. No other adjustments are proposed to the operating expense budgets at this time, given variances are consistent with prior year trends which indicate higher expenditure will occur later in the financial year. A detailed review will be undertaken as part of Budget Review 2.

Table 4: Expenditure Budget Adjustments

| Proposed Budget Adjustment | Current Budget \$'000 | Proposed Adjustment \$'000 | Revised Budget \$'000 |
|--|-----------------------------|----------------------------------|-----------------------------|
| <u>Materials and Services</u> increased due to higher occupancy at Holiday Parks (\$178k) and reduced for First Five Forever Grant to Capital (-\$260k). | 179,566 | (82) | 179,484 |
| TOTAL OPERATING EXPENSE ADJUSTMENTS | | (82) | |

Capital Expenditure

As at 30 September 2017, \$41.2 million (15.6%) of Council's \$264.1 million 2017/18 Capital Works Program was financially expended.

| Capital Works Program | Current Budget \$000 | YTD Actual \$000 | % Current Budget Expended | Forecast Year End Actual \$000 |
|--|----------------------------|------------------------|---------------------------------|---|
| Aerodromes | 497 | 4 | 0.8 | 476 |
| Buildings and Facilities | 13,028 | 2,329 | 17.9 | 13,063 |
| Coast and Canals | 2,363 | 63 | 2.7 | 2,296 |
| Divisional Allocations | 5,238 | 226 | 4.3 | 1,263 |
| Environmental Assets | 670 | 13 | 2.0 | 730 |
| Fleet | 3,000 | 51 | 1.7 | 2,950 |
| Holiday Parks | 1,433 | 85 | 5.9 | 1,376 |
| Information Technology | 3,983 | 383 | 9.6 | 3,150 |
| Parks and Gardens | 15,219 | 3,956 | 26.0 | 15,071 |
| Quarries | 1,308 | 11 | 0.8 | 98 |
| Stormwater | 7,549 | 1,196 | 15.8 | 7,193 |
| Strategic Land and Commercial Properties | 8,633 | 5,185 | 60.1 | 11,741 |
| Sunshine Coast Airport | 1,123 | 653 | 58.1 | 1,346 |
| Transportation | 58,723 | 13,229 | 22.5 | 57,683 |
| Waste | 17,152 | 1,480 | 8.6 | 15,878 |
| Total SCC Core Capital Program | 139,918 | 28,865 | 20.6 | 134,313 |
| Corporate Major Projects | 9,546 | 1,746 | 18.3 | 5,262 |
| Maroochydore City Centre | 47,162 | 8,447 | 17.9 | 48,894 |
| Sunshine Coast Airport Runway | 67,501 | 2,121 | 3.1 | 67,749 |
| Total Other Capital Program | 124,209 | 12,314 | 9.9 | 121,905 |
| TOTAL | 264,127 | 41,179 | 15.6 | 256,218 |

SCC Core Capital Program

The core Council Capital Program has progressed 20.6% of budget, an actual spend of \$28.9 million. The Actual YTD includes all works that have been goods receipted and accrued as at 30 September 2017. The table above shows the actual expenditure against full year budget by program, as well a forecast actual at year end.

Currently the core program is forecasting 96% of program delivery at year end. Three programs are currently forecasting a year end result below the 90% benchmark.

- Divisional Allocations the lower forecast reflects the value of the program yet to be allocated to specific projects.
- Information Technology The Human Resource Information System project has been rescheduled to align with delivery of other major corporate systems.
- Quarries Major components of the program, the replacement of the loader and skid steer, are not required this financial year as it is not being utilised at the expected rate. It is proposed to reduce the capital budget to recognise these deferrals to 2019/20.

The Strategic Land and Commercial Properties program has currently forecast a year end result above 110%. The adopted Balance Sheet and Cash Flow allows for a program of works for LGIP and Environment Land of \$10 million. Due to the uncertain timing for land

acquisitions the capital budget schedule is updated once contracts are secured. The Strategic Property team is currently investigating a program up to \$11.7 million, however not all of these will settle in 2017/18.

Capital Budget Adjustments

Projects have been identified through recent reports to Council, which require action prior to the next budget review. Budget adjustments are proposed for two new projects and transfers from operating will also be recognised. Projects within the Quarry Program will be deferred as well, as explained above.

Table 6: Capital Budget Adjustments

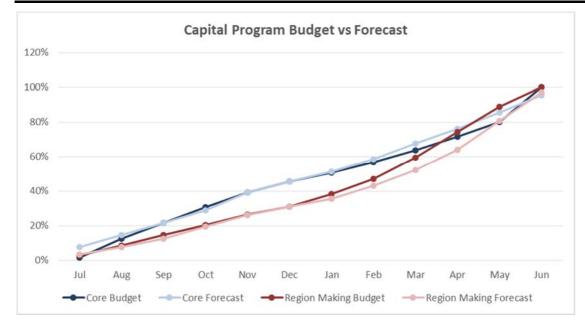
| Proposed Budget Adjustment | Current Budget \$'000 | Proposed Adjustment \$'000 | Revised Budget \$'000 |
|--|-----------------------------|----------------------------------|-----------------------------|
| Incana Court Carpark Mooloolaba - bring forward funds 2018/19. The timing for other works in Mooloolaba will require this temporary car park be available by February 2018. | - | 600 | 600 |
| Quarry Program - defer Loaders and Skid Steer Replacement to 2019/20 | 1,308 | (700) | 608 |
| First Five Forever Grant transfer from operating to capital for customised park seats | - | 260 | 260 |
| Land Acquisition - Council resolution at the October Ordinary Meeting endorsed the acquisition of land in November 2017. This will require an increase to the capital expense budget. | - | 4,956 | 4,956 |
| TOTAL CAPITAL ADJUSTMENTS | 264,127 | 5,116 | 269,243 |

Corporate Major Projects & Region Making Program

Other major projects have expended 12.8% of full year budget as at 30 September 2017, and are forecasting a year end result of 98% or \$122 million.

- Corporate Major Projects Current forecasts only reflect delivery of half the program due to uncertainty around the delivery of street lighting conversion to LED. A pilot project will be undertaken to inform an updated business case.
- Maroochydore City Centre 18% Actual spend to date predominantly relates to progress on Aerodrome road and overall project management and finance costs. The program is currently forecasting a 4% year end variance to budget which will be reassessed at Budget Review 2.
- Sunshine Coast Airport Expansion A year to date actual of 3.1% has been achieved with significant expenditure expected to occur once sand dredging begins next calendar year. The dredging cannot commence until after the environmental protection period to March 2018, which relates to turtle nesting at Marcoola Beach.

The following graph shows the profile of the year end forecasts against budget for the core and region making programs.



Investment Performance

- All investment parameters remain within the guidelines established by the Investment Policy.
- For the month ending 30 September 2017 Council had \$322 million cash (excluding Trust Fund) with an average interest rate of 2.59%, being 0.88% above benchmark. This is compared to the same period last year with \$376 million cash (excluding Trust Fund) with an average interest rate of 2.98%, being 1.25% above benchmark.
- The benchmark used to measure performance of cash funds is Bloomberg AusBond Bank Bill Index (BAUBIL) and the Bank Bill Swap Rate (BBSW) for term deposits.

Legal

This report ensures that Council complies with its legislative obligations with respect to financial reporting in accordance with Section 204 of the *Local Government Regulation 2012*.

Investment of funds is in accordance with the provisions of the *Statutory Bodies Financial Arrangements Act 1982* and the associated Regulations and the *Local Government Act 2009.*

Policy

Council's 2017/18 Investment Policy; 2017/18 Debt Policy.

Risk

Failure to achieve the budgeted operating result will negatively impact Council's capacity to complete its capital expenditure program.

Previous Council Resolution

Special Meeting Budget 15 June 2017 (SM17/34)

That Council:

- (a) receive and note the report titled "Adoption of the 2017/18 Budget and Forward Estimates for the 2018/19 to 2026/27 Financial Years"
- (b) adopt the 2017/18 Budget Schedules (Appendix A) including Forward Estimates and
- (c) adopt the 2017/18 Capital Works Program, endorse the indicative four-year program for the period 2018/19 to 2021/22, and note the five-year program for the period 2022/23 to 2026/27 (Appendix B).

Budget Review 1, 14 September 2017 (OM17/175)

That Council:

- (a) receive and note the report titled "Budget Review 1 2017/18" and
- (b) adopt the amended 2017/18 Budget Financial Statements to include the identified operating and capital budget adjustments (Appendix A)

Ordinary Meeting 12 October 2017 (OM17/204)

That Council:

- (a) delegate authority to the Chief Executive Officer to enter into negotiations and processes to execute and finalise the acquisitions as discussed in the confidential session
- (b) resolve, pursuant to section 236(2) of the Local Government Regulation 2012, that an exception to dispose of an interest in land (easement/s) on the sites as discussed in the confidential session, other than by tender or auction applies as the disposal is pursuant to s236(1)(b)(i) to a government agency and
- (c) request the Chief Executive Officer to provide a further report to council on the outcomes of the negotiations with Department of Natural Resources Mines.

Related Documentation

2017/18 Adopted Budget

Critical Dates

There are no critical dates for this report.

Implementation

There are no implementation details to include in this report.

STATEMENT OF INCOME AND EXPENSES

For the period ending 30 June 2018

| | Original Budget | Current Budget | Revised Budget | Forward Estimate | | | | | | | | |
|--------------------------------------|--------------------|-------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | 2017/18 \$000 | 2017/18 \$000 | 2017/18 \$000 | 2018/19 \$000 | 2019/20 \$000 | 2020/21 \$000 | 2021/22 \$000 | 2022/23 \$000 | 2023/24 \$000 | 2024/25 \$000 | 2025/26 \$000 | 2026/27 \$000 |
| Operating Revenue | | | | | | | | | | | | |
| Gross Rates & Utility Charges | 007 110 | 207 440 | 200.065 | 200.469 | 242.250 | 207 404 | 242 477 | 250 711 | 377,040 | 205 202 | 444.000 | 424.950 |
| , , | 287,118 | 287,118 | 289,965 | 299,468 | 312,350 | 327,401 | 343,177 | 359,711 | , | , | 414,238 | 434,850 |
| Interest from Rates & Utilities | 1,408 | 1,408 | 670 | 1,415 | 1,422 | 1,429 | 1,436 | 1,443 | 1,450 | 1,458 | 1,465 | 1,472 |
| Less Discounts, Pensioner Remissions | (13,336) | (13,336) | (13,336) | (13,843) | (14,424) | (15,032) | (15,667) | (16,332) | (17,028) | (17,755) | (18,514) | (19,305) |
| Net Rates & Utility Charges | 275,190 | 275,190 | 277,299 | 287,040 | 299,348 | 313,799 | 328,946 | 344,822 | 361,463 | 378,905 | 397,189 | 417,017 |
| Fees & Charges | 57,183 | 57,183 | 58,222 | 53,310 | 54,829 | 56,721 | 58,678 | 60,702 | 62,796 | 64,963 | 67,204 | 69,522 |
| Interest Received from Investments | 9,374 | 9,374 | 8,874 | 9,101 | 9,503 | 9,964 | 10,344 | 10,842 | 11,745 | 12,655 | 13,565 | 14,515 |
| Grants and Subsidies - Recurrent | 12,007 | 7,104 | 6,844 | 12,007 | 12,007 | 12,007 | 12,007 | 12,007 | 12,007 | 12,007 | 12,007 | 12,007 |
| Operating contributions | 1,301 | 1,301 | 1,301 | 1,301 | 1,301 | 1,301 | 1,301 | 1,301 | 1,301 | 1,301 | 1,301 | 1,301 |
| Interest Received from Unitywater | 23,933 | 23,933 | 23,933 | 23,933 | 23,933 | 23,933 | 23,933 | 23,933 | 23,933 | 23,933 | 23,933 | 23,933 |
| Dividends Received | 26,162 | 26,162 | 26,162 | 26,162 | 26,162 | 26,162 | 26,162 | 26,162 | 26,162 | 26,162 | 26,162 | 26,162 |
| Other Revenue | 28,381 | 28,763 | 28,763 | 20,836 | 42,579 | 32,712 | 49,931 | 57,189 | 21,700 | 29,101 | 31,710 | 17,305 |
| Internal Revenues | 5,812 | 5,812 | 5,812 | 5,978 | 6,148 | 6,360 | 6,579 | 6,806 | 7,041 | 7,284 | 7,535 | 7,795 |
| Community Service Obligations | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Operating Revenue | 439,342 | 434,821 | 437,209 | 439,667 | 475,809 | 482,958 | 517,881 | 543,763 | 528,148 | 556,310 | 580,607 | 589,558 |
| | | | | | | | | | | | | |
| Operating Expenses | | | | | | | | | | | | |
| Employee costs | 135,509 | 135,894 | 135,894 | 136,310 | 138,138 | 142,904 | 147,834 | 152,934 | 158,210 | 163,668 | 169,315 | 175,156 |
| Materials & Services | 175,003 | 179,810 | 179,728 | 173,823 | 188,077 | 191,750 | 206,446 | 216,428 | 212,305 | 225,483 | 235,578 | 240,428 |
| Internal Expenditure | - | - | - | - | - | - | - | - | - | - | - | - |
| Finance Costs | 9,410 | 9,410 | 9,410 | 9,383 | 9,187 | 14,632 | 14,244 | 7,940 | 7,271 | 6,891 | 6,204 | 5,443 |
| Company Contributions | 1,464 | 1,464 | 1,464 | 1,492 | 1,520 | 1,558 | 1,597 | 1,637 | 1,678 | 1,720 | 1,763 | 1,807 |
| Depreciation | 71,643 | 71,643 | 71,643 | 74,356 | 77,154 | 79,087 | 80,033 | 82,224 | 84,388 | 85,661 | 86,738 | 87,829 |
| Other Expenses | 21,451 | 22,344 | 22,344 | 21,705 | 22,118 | 22,671 | 23,238 | 23,818 | 24,414 | 25,024 | 25,650 | 26,291 |
| Competitive Neutrality Adjustments | - 414,480 | - 420,115 | - 420,483 | - 417,069 | - 436,194 | - 452,603 | - 473,391 | 484,982 | - 488,266 | - 508,448 | - 525,248 | - 536,956 |
| Total Operating Expenses | 414,460 | 420,115 | 420,483 | 417,009 | 430,194 | 432,003 | 473,391 | 404,902 | 400,200 | 306,446 | 525,248 | 536,956 |
| Operating Result | 24,862 | 14,256 | 16,726 | 22,598 | 39,615 | 30,355 | 44,489 | 58,781 | 39,882 | 47,862 | 55,359 | 52,602 |
| | | | | | | | | | | | | |
| Capital Revenue | | | | | | | | | | | | |
| Capital Grants and Subsidies | 4,912 | 8,598 | 8,858 | 7,505 | 7,648 | 7,839 | 8,035 | 8,236 | 8,442 | 8,653 | 8,869 | 9,091 |
| Capital Contributions | 32,274 | 32,399 | 32,399 | 32,274 | 32,274 | 29,074 | 30,153 | 30,153 | 30,153 | 30,153 | 30,153 | 24,000 |
| Contributed Assets | 60,000 | 60,000 | 60,000 | 60,000 | 55,000 | 50,000 | 45,000 | 46,125 | 47,278 | 48,460 | 49,672 | 50,913 |
| Other Capital Revenue | - | - | - | - | - | - | - | - | - | - | - | - |
| Net Result | 122,048 | 115,253 | 117,983 | 122,377 | 134,537 | 117,268 | 127,677 | 143,295 | 125,755 | 135,127 | 144,052 | 136,606 |

STATEMENT OF FINANCIAL POSITION

For the period ending 30 June 2018

| | Original Budget | Current Budget | Revised Budget | | | | For | ward Estim | ate | | | |
|--|--------------------|-------------------|-------------------|-----------|-----------|-----------|-----------|------------|-----------|-----------|-----------|-----------|
| | 2017/18 | 2017/18 | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24 | 2024/25 | 2025/26 | 2026/27 |
| | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 |
| CURRENT ASSETS | | | | | | | | | | | | |
| Cash & Investments | 209,242 | 218,007 | 215,592 | 202,769 | 219,083 | 217,408 | 319,809 | 334,869 | 336,424 | 333,243 | 326,938 | 282,748 |
| Trade and other receivables | 15,599 | 14,452 | 14,591 | 15,488 | 17,301 | 17,398 | 19,085 | 20,230 | 18,951 | 20,175 | 21,160 | 21,233 |
| Inventories | 19,490 | 19,490 | 19,490 | 22,032 | 16,846 | 17,122 | 11,286 | 5,783 | 7,337 | 5,726 | 9,786 | 19,611 |
| Other Financial Assets | 26,424 | 26,424 | 26,424 | 26,926 | 27,438 | 28,124 | 28,827 | 29,548 | 30,286 | 31,044 | 31,820 | 32,615 |
| Non-current assets classified as held for sale | | - | - | - | - | - | - | - | - | - | - | 1 |
| | 270,756 | 278,373 | 276,097 | 267,215 | 280,668 | 280,052 | 379,006 | 390,430 | 392,998 | 390,187 | 389,704 | 356,208 |
| NON CURRENT ASSETS | | | | | | | | | | | | |
| Trade and other receivables | 449,394 | 449,394 | 449,394 | 449,394 | 449,394 | 449,394 | 434,394 | 434,394 | 434,394 | 434,394 | 434,394 | 434,395 |
| Property, plant & equipment | 4,103,360 | 4,100,375 | 4,105,491 | 4,405,757 | 4,757,616 | 4,978,655 | 4,903,722 | 5,134,322 | 5,364,033 | 5,607,325 | 5,864,510 | 6,145,642 |
| Investment in associates | 538,713 | 538,713 | 538,713 | 538,713 | 538,713 | 538,713 | 538,713 | 538,713 | 538,713 | 538,713 | 538,713 | 538,713 |
| Capital works in progress | 86,931 | 86,931 | 86,931 | 87,467 | 85,201 | 84,928 | 82,128 | 79,469 | 80,619 | 78,552 | 76,653 | 76,276 |
| Intangible assets | 16,491 | 16,491 | 16,491 | 16,491 | 16,491 | 16,491 | 16,491 | 16,491 | 16,491 | 16,491 | 16,491 | 16,491 |
| | 5,194,889 | 5,191,904 | 5,197,020 | 5,497,822 | 5,847,414 | 6,068,181 | 5,975,448 | 6,203,390 | 6,434,250 | 6,675,474 | 6,930,760 | 7,211,517 |
| TOTAL ASSETS | 5,465,644 | 5,470,277 | 5,473,118 | 5,765,037 | 6,128,082 | 6,348,232 | 6,354,454 | 6,593,820 | 6,827,249 | 7,065,662 | 7,320,465 | 7,567,725 |
| CURRENT LIABILITIES | | | | | | | | | | | | |
| Trade and other payables | 58,261 | 59,239 | 59,305 | 58,832 | 60,420 | 62,749 | 65,176 | 67,704 | 70,338 | 73,082 | 75,941 | 78,922 |
| Borrowings | 17,833 | 17,833 | 17,833 | 20,008 | 21,997 | 24,210 | 26,172 | 28,074 | 30,773 | 33,181 | 35,991 | 38,804 |
| Provisions | 15,172 | 15,172 | 15,172 | 15,604 | 16,049 | 16,603 | 17,176 | 17,768 | 18,381 | 19,015 | 19,671 | 20,350 |
| Other | 20,469 | 20,469 | 20,469 | 20,858 | 21,255 | 21,786 | 22,331 | 22,889 | 23,461 | 24,048 | 24,649 | 25,265 |
| | 111,736 | 112,713 | 112,779 | 115,302 | 119,720 | 125,348 | 130,854 | 136,435 | 142,953 | 149,326 | 156,252 | 163,341 |
| NON CURRENT LIABILITIES | | | | | | | | | | | | |
| Borrowings | 278,177 | 278,177 | 278,177 | 353,949 | 483,608 | 482,845 | 256,344 | 241,783 | 234,006 | 217,815 | 204,433 | 186,178 |
| Provisions | 33,213 | 33,213 | 33,213 | 34,159 | 35,133 | 36,345 | 37,599 | 38,896 | 40,238 | 41,626 | 43,062 | 44,548 |
| | 311,390 | 311,390 | 311,390 | 388,109 | 518,741 | 519,190 | 293,943 | 280,679 | 274,244 | 259,442 | 247,496 | 230,727 |
| TOTAL LIABILITIES | 423,125 | 424,103 | 424,168 | 503,411 | 638,461 | 644,538 | 424,797 | 417,114 | 417,197 | 408,768 | 403,748 | 394,067 |
| NET COMMUNITY ASSETS | 5,042,519 | <u>5,046,175</u> | 5,048,949 | 5,261,626 | 5,489,621 | 5,703,694 | 5,929,657 | 6,176,706 | 6,410,052 | 6,656,894 | 6,916,717 | 7,173,658 |
| | | | | | | | | | | | | |
| Asset revaluation surplus | 1 050.816 | 1 050.816 | 1 050.816 | 1 146.026 | 1 244 460 | 1 346.334 | 1 449,780 | 1 558,781 | 1 671.696 | 1 788.807 | 1 910.034 | 2,035,877 |
| Retained Earnings | 589,378 | | | 713,274 | | | | | | | | 1,735,455 |
| Capital | | | - | - | - | | | | | 3,402,327 | | |
| | | | | | | | | | | | | |
| TOTAL COMMUNITY EQUITY | 5,042,520 | 5,046,175 | 5,048,950 | 5,261,626 | 5,489,621 | 5,703,694 | 5,929,657 | 6,176,707 | 6,410,052 | 6,656,895 | 6,916,716 | 7,173,658 |

STATEMENT OF CHANGES IN EQUITY

For the period ending 30 June 2018

| | Original Current Revised Forward Estimate Budget Budget Budget Forward Estimate | | | | | | | | | | | |
|--|---|------------------|------------------|------------------|--|------------------|--|------------------|------------------|------------------|------------------|------------------|
| | 2017/18 \$000 | 2017/18 \$000 | 2017/18 \$000 | 2018/19 \$000 | 2019/20 \$000 | 2020/21 \$000 | 2021/22 \$000 | 2022/23 \$000 | 2023/24 \$000 | 2024/25 \$000 | 2025/26 \$000 | 2026/27 \$000 |
| | | | <u> </u> | | | <u> </u> | <u> </u> | | <u> </u> | <u> </u> | \$000 | <i></i> |
| Capital Accounts | , [,] | 1 1 | 1 | 1 1 | | 1 | | 1 | 1 | ' | | |
| | 1 1 | 1 ' | 1 ' | 1 ' | ' | 1 | ' | 1 | 1 | ' | | 1 |
| Balance at beginning of period | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 |
| Transfere to conitel, recenues and shareholdings | 1 1 | 1 ' | 1 ' | 1 ' | ' | 1 | | 1 | 1 | ' | | 1 |
| Transfers to capital, reserves and shareholdings | - ⁻ ا | -' | 1 -, | -' | - | -, | - | -' | -, | -, | - | 1 1 |
| Balance at end of period | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 | 3,402,327 |
| | , | [] | í | [] | | | · · · | | | · · | | |
| Asset Revaluation Reserve | ı ¹ | 1 ' | 1 ' | 1 ' | ' | 1 | ' | 1 | 1 | ' | | 1 |
| Balance at beginning of period | 990,718 | 990,718 | 990 718 | 1 050 816 | 1 1/6 026 | 1 244 460 | 1 3/6 33/ | 1 1/10 780 | 1 558 781 | 1 671 696 | 1 788 807 | 1,910,034 |
| Dalance at beginning of period | 330,110 | 330,710 | 330,710 | 1,030,010 | 1,140,020 | 1,244,700 | 1,340,334 | 1,445,700 | 1,550,701 | 1,071,030 | 1,700,007 | 1,310,034 |
| Asset revaluation adjustments | 60,097 | 60,097 | 60,097 | 95,210 | 98,434 | 101,875 | 103,446 | 109,000 | 112,915 | 5 117,111 | 121,227 | 125,843 |
| | <u> </u> | ↓ ' | L' | ↓ ' | <u> </u> | ' | <u> </u> | L' | ' | <u> </u> ' | | |
| Balance at end of period | 1,050,816 | 1,050,816 | 1,050,816 | 1,146,026 | 1,244,460 | 1,346,334 | 1,449,780 | 1,558,781 | 1,671,696 | 1,788,807 | 1,910,034 | 2,035,877 |
| Retained Earnings | | | | | | | | | | | | |
| Pelance at beginning of period | 472 472 | 402 172 | 402 172 | E0E 000 | 742 074 | 042 025 | 055 022 | 4 077 550 | 4 045 500 | 4 226 020 | 4 465 760 | 4 604 256 |
| Balance at beginning of period | 472,172 | 482,172 | 482,172 | 595,808 | 713,274 | 842,835 | 900,000 | 1,077,550 | 1,215,599 | 1,336,030 | 1,405,702 | 1,604,356 |
| Net result for the period | 122,048 | 115,703 | 117,983 | 122,377 | 134,537 | 117,268 | 127,677 | 143,295 | 125,755 | 5 135,127 | 144,052 | 136,606 |
| Transfers from capital, reserves and shareholdings | (4,842) | | - | | | - | | - | | | | |
| | L! | └─── ' | └─── ′ | └─── ' | ' | └─── ′ | <u> '</u> | └─── ′ | └─── ′ | <u> '</u> | <u> </u> | L |
| Balance at end of period | 589,378 | 593,033 | 595,808 | 713,274 | 842,835 | 955,033 | 1,077,550 | 1,215,599 | 1,336,030 | 1,465,762 | 1,604,356 | 1,735,455 |
| TOTAL | , [,] | 1 1 | 1 | 1 1 | | 1 | | 1 | 1 | ' | | |
| | , [,] | 1 1 | 1 | 1 1 | | 1 | | 1 | 1 | ' | | |
| Balance at beginning of period | 4,865,217 | 4,875,217 | 4,875,217 | 5,048,950 | 5,261,626 | 5,489,621 | 5,703,694 | 5,929,657 | 6,176,707 | 6,410,052 | 6,656,895 | 6,916,716 |
| | | 1 | | 1 | | | | | | | | |
| Net result for the period | 122,048 | 115,703 | 117,983 | 122,377 | 134,537 | 117,268 | 127,677 | 143,295 | 125,755 | 135,127 | 144,052 | 136,606 |
| Transfers to capital, reserves and shareholdings Transfers from capital, reserves and shareholdings | (4,842) | (4,842) | (4,347) | (4,912) | (4,975) | (5,070) | (5,161) | (5,246) | (5,324) | (5,396) | (5,458) | (5,508) |
| Asset revaluation adjustments | 60,097 | | | | | | | | | | | |
| Balance at end of period | | | | | | | | | | 6,656,895 | | |

STATEMENT OF CASH FLOWS

For the period ending 30 June 2018

| | Original Budget | Current Budget | Revised Budget | | Forward Estimate | | | | | | | |
|---|--------------------|-------------------|---|---|------------------|------------|-----------|-----------|------------|------------|--|------------|
| | 2017/18 | 2017/18 | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24 | 2024/25 | 2025/26 | 2026/27 |
| | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 | \$000 |
| | ر <u> </u> | <u>ا</u> ' | ۱ <u> </u> | 1 | 1 | ر <u> </u> | 11 | 1 | <u>ا</u> ا | 1 | <u>ا</u> ' | I <u> </u> |
| Cash flows from operating activities | 1 | 1 | 1 | 1 | 1 ' | 1 | 1! | 1 | 1 | 1 | 1 | 1 |
| Receipts from customers | 372,041 | 368,667 | , | - | , | - | , | ' | | , | , | , |
| Payments to suppliers and employees | (328,670) | (333,327) | (333,630) | (334,240) | (340,158) | (353,822) | (367,102) | (382,807) | (392,780) | (408,318) | (430,163) | (447,636) |
| Interest and dividends received | 60,877 | 60,877 | 59,639 | 60,611 | 61,020 | 61,488 | 61,875 | 62,380 | 63,290 | 64,208 | 65,125 | 66,082 |
| Finance costs | (10,753) | (10,753) | (10,753) | (10,615) | (10,267) | (15,633) | (15,061) | (8,547) | (7,876) | (7,424) | (6,734) | (6,026) |
| | L | <u> </u> | <u>ا ا ا ا ا ا ا ا ا ا ا ا ا ا ا ا ا ا ا </u> | ' <u>ــــــــــــــــــــــــــــــــــــ</u> | <u> </u> | <u>ا</u> ' | <u>ا</u> | <u> </u> | <u> </u> | <u> </u> ' | <u> </u> | <u> </u> |
| Net cash inflow (outflow) from operating activities | 93,495 | 85,463 | 87,905 | 86,947 | 118,105 | 105,717 | 127,663 | 144,075 | 118,869 | 131,646 | 5 134,478 | 126,316 |
| Cash flows from investing activities | 1 | 1 | 1 | 1 | 1 | 1 1 | 1 | 1 | 1 | 1 | 1 | 1 ' |
| Payments for property, plant and equipment | (235,182) | (261,016) | (266,132) | (218,562) | (274 534) | (147 045) | (145 330) | (156 306) | (152,547) | (161 738) | (171 309) | (190,440) |
| Proceeds from disposal non current assets | 67,969 | | | | | | | | | | | |
| | , | , | , | | | - | · · | | | , | | |
| Capital grants, subsidies, contributions, donations | 37,186 | 40,997 | 41,257 | 39,779 | 39,922 | 36,913 | 38,188 | 30,309 | 38,595 | 38,806 | 39,022 | 33,091 |
| Finance Costs | -1 | 1 -1 | 1 7 | -, | 1 -1 | -1 | 1 -1 | -, | 1 -1 | 1 -1 | 1 -1 | 1 -1 |
| Net cash inflow (outflow) from investing activities | (130,027) | (152,050) | (156,906) | (177,717) | (233,439) | (108,842) | 199,277 | (116,356) | (112,236) | (121,044) | (130,210) | (155,064) |
| Cash flows from financing activities | 1 | 1 | 1 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 ' | 1 ' | 1 |
| Proceeds from borrowings | 18,130 | 18,130 | 18,130 | 95,780 | 151,655 | 23,447 | 15,699 | 13,513 | 22,996 | 16,990 | 22,608 | 20,549 |
| Repayment of borrowing | (15,912) | · · | | · · | , | · · | | , | | , | | |
| | 1 1 | 1 1 | 1 1 1 | 1 | | 1 1 | 1 1 | 1 | 1 | 1 | | |
| Net cash inflow (outflow) from financing activities | 2,218 | 2,218 | 2,218 | 8 77,948 | 8 131,648 | 1,450 | (224,539) | (12,659) | (5,078) | (13,783) | (10,573) | (15,442) |
| | | | | | | ' | | <u> </u> | | | | |
| Net increase (decrease) in cash held | (34,314) | (64,368) | (66,783) | (12,823) | 16,314 | (1,675) | 102,401 | 15,060 | 1,555 | (3,181) | (6,305) | (44,190) |
| | 242 557 | 000.075 | 000.075 | | 000 760 | 010.000 | 047.400 | 240.900 | 204.960 | 000 404 | 000.040 | 000.000 |
| Cash at beginning of reporting period | 243,557 | 282,375 | 282,375 | 5 215,592 | 202,769 | 219,083 | 217,408 | 319,809 | 334,869 | 336,424 | 333,243 | 326,938 |
| Cash at end of reporting period | 209,242 | 218,007 | 215,592 | 202,769 | 219,083 | 217,408 | 319,809 | 334,869 | 336,424 | 333,243 | 326,938 | 282,748 |

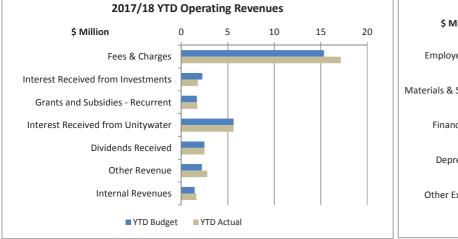


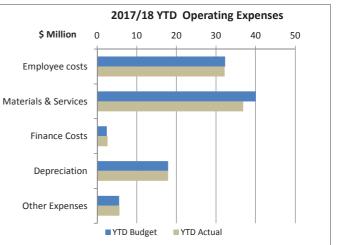
Financial Performance Report

September 2017

FINANCIAL PERFORMANCE REPORT

| FINANCIAL PERFORMANCE REPORT HEADLINE - OPERATING | | | | | | Se | epteml |
|--|------------------------------|-----------------------------|-----------------------------|-------------------|--------------------|---------------|--------|
| | Ann | ual | | | YTD | | |
| | Original Budget \$000s | Current Budget \$000s | Current Budget \$000s | Actuals \$000s | Variance \$000s | Variance % | |
| | | | | | | | |
| Operating Revenue | 439,342 | 434,821 | 163,545 | 167,122 | 3,577 | 2.2% | 4 |
| Operating Expenses | 414,480 | 420,565 | 99,733 | 96,703 | (3,030) | (3.0%) | |
| Operating Result | 24,862 | 14,256 | 63,811 | 70,419 | 6,608 | 10.4% | |
| NET Result | 122,048 | 115,253 | 86,080 | 101,389 | 15,309 | 17.8% | |

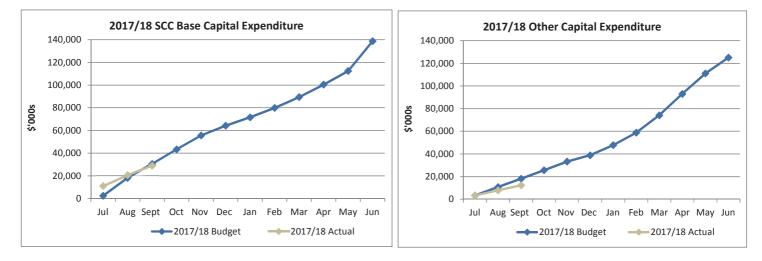




2017

HEADLINE - CAPITAL

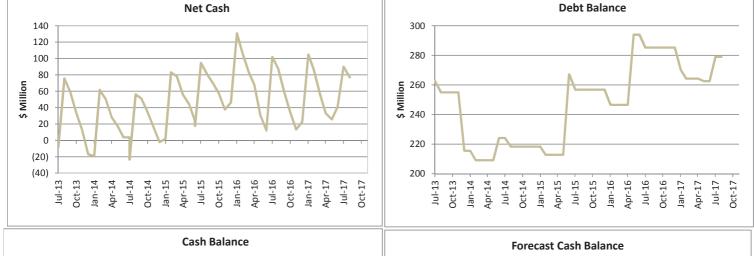
| | Ann | ual | YTD | | | | |
|----------------------------|------------------------------|-----------------------------|-----------------------------|-------------------|--------------------|---------------|--|
| | Original Budget \$000s | Current Budget \$000s | Current Budget \$000s | Actuals \$000s | Variance \$000s | Variance % | |
| Capital Revenue | 97,186 | 100,997 | 22,268 | 30,970 | (8,702) | | |
| Other Capital Revenues | 71,643 | 71,643 | 17,911 | 18,250 | (339) | | |
| Total Capital Revenues | 168,829 | 172,640 | 40,179 | 49,220 | (9,041) | | |
| Capital Works Expenditure | 236,833 | 264,127 | 44,984 | 41,179 | 3,806 | (8.46%) | |
| Other Capital Expenditure | 60,000 | 60,000 | 15,000 | 48,283 | (33,283) | | |
| Total Capital Expenditure | 296,833 | 324,127 | 59,984 | 89,461 | (29,477) | | |
| Funds from General Reserve | 128,005 | 151,487 | 19,805 | 40,241 | (20,436) | | |

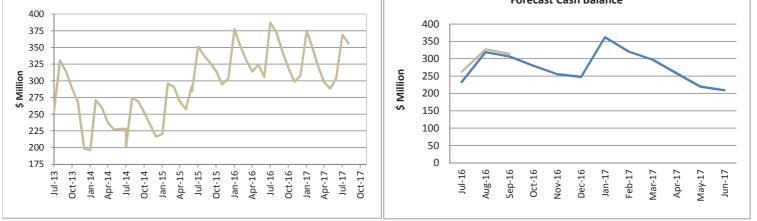


| FINANCIAL PERFORMANCE REPORT | | | | | |
|-----------------------------------|----------|---------|---------|----------|----------|
| HEADLINE - CASH AND BALANCE SHEET | | | | | |
| | Annual | | Y | | |
| | Original | Current | Actuals | Forecast | Variance |
| | Budget | Budget | | Budget | |
| | \$000s | \$000s | \$000s | \$000s | \$000s |

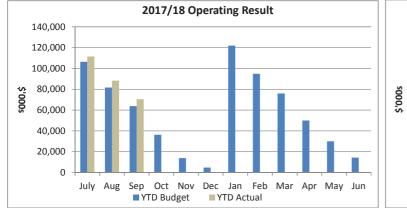
CASH FLOWS

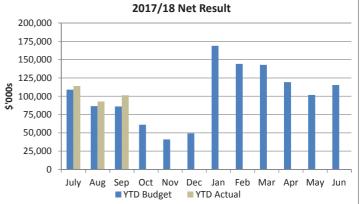
| 243,557 | 282,377 | 282,377 | 282,377 | 0 |
|-----------|---|---|---|--|
| | | | | |
| 93,495 | 85,463 | 73,547 | 78,748 | (5,201) |
| (131,678) | (152,050) | (33,821) | (32,716) | (1,105) |
| 2,218 | 2,218 | (7,956) | (7,956) | 0 |
| (35,966) | (64,368) | 31,770 | 38,076 | (6,306) |
| 207,591 | 218,008 | 314,147 | 320,453 | (6,306) |
| | | | - | |
| 270,756 | 278,373 | 387,897 | | |
| 5,194,889 | 5,191,904 | 5,026,531 | | |
| 5,465,644 | 5,470,277 | 5,414,428 | | |
| 111,736 | 112,713 | 52,626 | | |
| 311,390 | 311,390 | 320,953 | | |
| 423,125 | 424,103 | 373,579 | | |
| | | | | |
| 5,042,519 | 5,046,175 | 5,040,849 | | |
| | 93,495 (131,678) 2,218 (35,966) 207,591 270,756 5,194,889 5,465,644 111,736 311,390 423,125 | 93,495 85,463 (131,678) (152,050) 2,218 2,218 (35,966) (64,368) 207,591 218,008 270,756 278,373 5,194,889 5,191,904 5,465,644 5,470,277 111,736 112,713 311,390 311,390 423,125 424,103 | 93,495 85,463 73,547 (131,678) (152,050) (33,821) 2,218 2,218 (7,956) (35,966) (64,368) 31,770 207,591 218,008 314,147 270,756 278,373 387,897 5,194,889 5,191,904 5,026,531 5,465,644 5,470,277 5,414,428 111,736 112,713 52,626 311,390 311,390 320,953 423,125 424,103 373,579 | 93,495 85,463 73,547 78,748 (131,678) (152,050) (33,821) (32,716) 2,218 2,218 (7,956) (7,956) (35,966) (64,368) 31,770 38,076 207,591 218,008 314,147 320,453 270,756 278,373 387,897 5,194,889 5,191,904 5,026,531 5,465,644 5,470,277 5,414,428 111,736 112,713 52,626 311,390 311,390 320,953 423,125 424,103 373,579 |



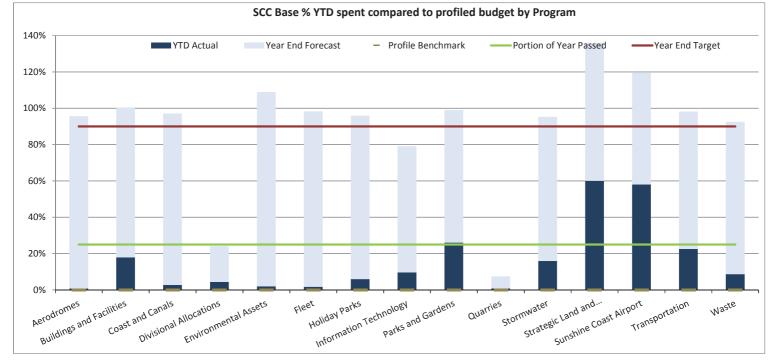


| FINANCIAL PERFORMANCE REPORT | | | | | | Se | ptember 2017 |
|--------------------------------------|--------------------|-------------------|-------------------|---------|----------|----------|--------------------|
| STATEMENT OF INCOME & EXPENSES | Ann | ual | | Annual | | | |
| | Original Budget | Current Budget | Current Budget | Actuals | Variance | Variance | Forecast Budget |
| | \$000s | \$000s | \$000s | \$000s | \$000s | % | \$000s |
| Operating Revenue | | | | | | | |
| Net Rates and Utility Charges | 275,190 | 275,190 | 132,108 | 133,599 | 1,492 | 1.1% | 275,190 |
| Fees and Charges | 57,183 | 57,183 | 15,355 | 17,165 | 1,810 | 11.8% | 57,183 |
| Interest Received from Investments | 9,374 | 9,374 | 2,274 | 1,787 | (487) | (21.4%) | 9,374 |
| Operating Grants and Subsidies | 12,007 | 7,103 | 1,684 | 1,718 | 33 | 2.0% | 7,103 |
| Operating Contributions | 1,301 | 1,301 | 347 | 302 | (45) | (13.0%) | 1,301 |
| Interest Received from Unity Water | 23,933 | 23,933 | 5,626 | 5,626 | 0 | 0.0% | 23,933 |
| Dividends Received | 26,162 | 26,162 | 2,498 | 2,498 | 0 | 0.0% | 26,162 |
| Other Revenue | 28,381 | 28,763 | 2,209 | 2,803 | 594 | 26.9% | 28,763 |
| Internal Sales/Recoveries | 5,812 | 5,812 | 1,443 | 1,624 | 181 | 12.5% | 5,812 |
| Community Service Obligations | 0 | 0 | 0 | 0 | (0) | (100.0%) | 0 |
| Total Operating Revenue | 439,342 | 434,821 | 163,545 | 167,122 | 3,577 | 2.2% | 434,821 |
| Operating Expenses | | | | | | | |
| Employee Costs | 135,509 | 135,894 | 32,307 | 32,183 | (124) | (0.4%) | 135,894 |
| Materials and Services | 175,003 | 179,566 | 40,070 | 36,862 | (3,208) | (8.0%) | 179,566 |
| Internal Materials and Services | 0 | 0 | 0 | 0 | (3)200) | 0.0% | 0 |
| Finance Costs | 9,410 | 9,410 | 2,444 | 2,655 | 211 | 8.6% | 9,410 |
| Company Contributions | 1,464 | 1,464 | 1,464 | 1,464 | 0 | 0.0% | 1,464 |
| Depreciation Expense | 71,643 | 71,643 | 17,911 | 17,911 | 0 | 0.0% | 71,643 |
| Other Expenses | 21,451 | 22,588 | 5,538 | 5,629 | 91 | 1.6% | 22,588 |
| Competitive Neutrality Adjustments | (0) | (0) | (0) | 3,029 | 0 | (100.0%) | (0) |
| Total Operating Expenses | 414,480 | 420,565 | 99,733 | 96,703 | (3,030) | (3.0%) | 420,565 |
| | | - | | | | . , | |
| Operating Result | 24,862 | 14,256 | 63,811 | 70,419 | 6,608 | 10.4% | 14,256 |
| Capital Revenue | | | | | | | |
| Capital Grants and Subsidies | 4,912 | 8,598 | 0 | 209 | 209 | 0.0% | 8,598 |
| Capital Contributions - Cash | 32,274 | 32,399 | 7,268 | 7,286 | 18 | 0.2% | 32,399 |
| Capital Contributions - Fixed Assets | 60,000 | 60,000 | 15,000 | 23,475 | 8,475 | 56.5% | 60,000 |
| Total Capital Revenue | 97,186 | 100,997 | 22,268 | 30,970 | 8,702 | 39.1% | 100,997 |
| | 57,100 | 100,557 | 22,200 | 30,570 | 5,702 | 55.170 | 100,007 |
| Net Result | 122,048 | 115,253 | 86,080 | 101,389 | 15,309 | 17.8% | 115,253 |





| | Ann | ual | Y | TD | Yea | r End |
|--|----------|---------|---------|---------------------|---------------|-----------------|
| | Original | Current | Actuals | | | Forecast Year |
| Capital Works Program | Budget | Budget | | % of FY | Forecast Year | End Variance to |
| | \$000s | \$000s | \$000s | Budget Spent | End Actual | Budget |
| Aerodromes | 470 | 497 | 4 | 0.8% | 476 | (21) |
| Buildings and Facilities | 9,933 | 13,028 | 2,329 | 17.9% | 13,063 | 35 |
| Coast and Canals | 2,200 | 2,363 | 63 | 2.7% | 2,296 | (67) |
| Divisional Allocations | 4,475 | 5,238 | 226 | 4.3% | 1,263 | (3,975) |
| Environmental Assets | 770 | 670 | 13 | 2.0% | 730 | 60 |
| Fleet | 3,000 | 3,000 | 51 | 1.7% | 2,950 | (50) |
| Holiday Parks | 1,337 | 1,433 | 85 | 5.9% | 1,376 | (57) |
| Information Technology | 3,695 | 3,983 | 383 | 9.6% | 3,150 | (833) |
| Parks and Gardens | 12,970 | 15,219 | 3,956 | 26.0% | 15,071 | (148) |
| Quarries | 1,210 | 1,308 | 11 | 0.8% | 98 | (1,210) |
| Stormwater | 6,816 | 7,549 | 1,196 | 15.8% | 7,193 | (356) |
| Strategic Land and Commercial Properties | 0 | 8,633 | 5,185 | 60.1% | 11,741 | 3,108 |
| Sunshine Coast Airport | 0 | 1,123 | 653 | 58.1% | 1,346 | 222 |
| Transportation | 52,726 | 58,723 | 13,229 | 22.5% | 57,683 | (1,040) |
| Waste | 16,570 | 17,152 | 1,480 | 8.6% | 15,878 | (1,274) |
| Total SCC Base Capital Program | 116,172 | 139,918 | 28,865 | 20.6% | 134,313 | (5,605) |
| Corporate Major Projects | 14,402 | 9,546 | 1,746 | 18.3% | 5,262 | (4,284) |
| Maroochydore City Centre | 44,198 | 47,162 | 8,447 | 17.9% | 48,894 | 1,732 |
| Sunshine Coast Airport Runway | 62,062 | 67,501 | 2,121 | 3.1% | 67,749 | 248 |
| Total Region Making Capital Program | 120,661 | 124,209 | 12,314 | 9.9% | 121,905 | (7,909) |
| TOTAL | 236,833 | 264,127 | 41,179 | 15.6% | 256,218 | (7,909) |



FINANCIAL PERFORMANCE REPORT

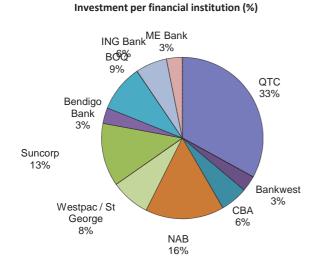
INVESTMENT PERFORMANCE

| Liquidity as at: | 30/09/2 | 017 | | | |
|--------------------------|-----------|--------|--|--|--|
| | \$'000's | | | | |
| At-call accounts | | | | | |
| QTC + CBA (excl. trust) | \$93,525 | 28.45% | | | |
| | | | | | |
| Maturities within 7 days | \$10,000 | 3.04% | | | |
| Total at-call | \$103,525 | 31.50% | | | |
| Investment Policy Target | | 10.00% | | | |

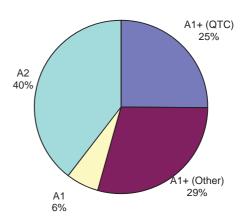
| Term deposits maturing: | | |
|-------------------------|-----------|-------|
| | \$'000's | Count |
| within 30 days | \$30,000 | 4 |
| 30-59 days | \$40,000 | 4 |
| 60-89 days | \$60,000 | 6 |
| 90-179 days | \$90,000 | 9 |
| 180-364 days | \$10,000 | 1 |
| 1 year - 3 years | \$0 | 0 |
| Total | \$230,000 | 24 |

| INVESTMENT SUMMARY (including Trust) as at: | | | | | | | Investment Policy | |
|---|------------|-------|------------|-------|------------|-------|---------------------|-----------------|
| | 30/09/2017 | | 30/06/2017 | | 30/09/2016 | | Individual Limit | Group Limits |
| A1+ (QTC) | \$82,619 | 25.1% | \$103,235 | 35.8% | \$210,206 | 55.1% | 100% | 100% |
| A1+ (Other) | \$96,058 | 29.2% | \$90,255 | 31.3% | \$141,166 | 37.0% | 40% | 100% |
| A1 | \$20,000 | 6.1% | \$35,000 | 12.1% | \$20,000 | 5.2% | 30% | 50% |
| A2 | \$130,000 | 39.6% | \$60,000 | 20.8% | \$10,000 | 2.6% | 30% | 45% |
| A3 | \$0 | 0.0% | \$0 | 0.0% | \$0 | 0.0% | 5% | 10% |
| Total Funds | \$328,677 | | \$288,490 | | \$381,373 | | | |
| FUND SUMMARY | | | | | | | | |
| General Funds | \$322,225 | | \$282,316 | | \$375,717 | | | |
| Trust Funds | \$6,452 | | \$6,174 | | \$5,656 | | | |
| Total Funds | \$328,677 | | \$288,490 | | \$381,373 | | | |

Investment Portfolio



Investment by Standard & Poor's (Short Term Credit Rating)



Investment Performance

